

**2020 Nuvali Standard Payment Schemes**

<b>Project</b>	<b>Cash</b>	<b>Deferred</b>	<b>Bank Financing</b>
<b>Lot Only</b>			
Parkway Settings Avida Settings Village Cerise Woodhill Settings Ridgeview Estates	*7% Discount (30 days) *5% Discount (60 days)	*20% Spot, 80% over 24 mos, (4% disc on NSP) *10% Spot, 80% over 24 mos, (3% disc on NSP) *100% over 24 mos, (2% disc on NSP)	*10% spot (w/ 10% disc), 10% over 24 mos 80% Lumpsum *20% in 24 mons
Southfield Settings Hillcrest Estates	*7% Discount (30 days) *5% Discount (60 days)	*20% Spot, 80% over 24 mos, (4% disc on NSP) *10% Spot, 80% over 24 mos, (3% disc on NSP) *100% over 24 mos, (2% disc on NSP)	*10% spot (w/ 10% disc), 10% over 18 mos 80% Lumpsum *20% in 18 mons <b>subject for assoc dues fees</b> <b>SFSN 15K HCE 20K</b>
<b>*House and Lot</b>			
RFO units As-is, where-is	*10% Discount (30 days) *8% Discount (60 days)	*20% Spot, 80% over 12 mos, (4% disc on NSP) *10% Spot, 80% over 12 mos, (3% disc on NSP) *100% over 12 mos, (2% disc on NSP)	*10% spot, 10% over 6 mos, 80% lumpsum (w/ 5% disc on NSP) *10% spot (W/ 10% disc), 10% over 12 mos, 80% lumpsum *5% spot, 15% over 12 mos, 80% lumpsum
For Construction	*7% Discount (30 days) *5% Discount (60 days)	*20% Spot, 80% over 24 mos, (4% disc on NSP) *10% Spot, 80% over 24 mos, (3% disc on NSP) *100% over 24 mos, (2% disc on NSP)	*10% spot (w/ 1% disc on NSP), 10% over 18 mos 80% Lumpsum *20% in 18 mons