

PROMO

June 1-30

Avída

**GAME
CHANGER:**

BUYER PROMO

Avída **GAME-CHANGER:**

BUYER PROMO

Discount as
much as
120,000



Standard
Discount on
Spot DP



1%
Additional
Discount

**BIGGER
DISCOUNT!**

V8 PROJECTS

Avída Towers
Ardane

Avída Towers
S u c a t

Avída Towers
Verge

Avída Towers
Riala

Avída Towers
A l t u r a

Avída Towers
P r i m e T a f t

Avída Towers
Cloverleaf

Avída Towers
Aspira

Avída **GAME-CHANGER.**

ELEV8 PROMO - BUYER

RS from June 1 - 30	Discount					
	BS documents and payments must be submitted 20 days from RS Date / 10% DP dated not later than 30 days from RS Date			CS documents and payments must be submitted 20 days from RS Date / 1st% DP dated not later than 30 days from RS Date		
	Officially Booked within 30 days from RS Date		Officially Booked within the year		Officially Committed within 30 days from RS Date	
	Spot 10% DP		10% within the year		Stretched	
Gross Selling Price						
Below - 1,500,000	30,000	+ 1% discount	15,000	+ 1% discount	15,000	
1,500,001 - 3,000,000	50,000	+ 1% discount	25,000	+ 1% discount	25,000	
3,000,001 - 5,000,000	60,000	+ 1% discount	30,000	+ 1% discount	30,000	
5,000,001 - 7,000,000	80,000	+ 1% discount	40,000	+ 1% discount	40,000	
7,000,001 - 14,000,000	100,000	+ 1% discount	50,000	+ 1% discount	50,000	
14,000,001 - above	120,000	+ 1% discount	60,000	+ 1% discount	60,000	

*Additional 1% discount is based on Net Selling Price (Net of VAT & Net of discounts)

*Applicable on top of Standard Spotcash/Spot DP Discount

ELEV8 PROMO (BUYER) - MECHANICS

1 Reservation within the Promo Period

***Local Accounts**

- Submission of docs & payments within 20 days from RS Date with payment dated not later than 30 days from RS Date

***Int'l. Accounts (Based on source of income or Nationality or place of Residence/Work)**

- Submission of docs & payments within 45 days from RS Date with payment dated not later than 60 days from RS Date

2 Discount values is based on Gross Selling Price, as indicated in the table

3 Additional 1% discount is based on Net Selling Price (Net of VAT and Net of discounts). See sample comp. sheet for reference.

4 Minimum CS/BS requirements must be submitted on or before due date

5 All conditions stated in the promo table must be complied based on the indicated cut-off to avail of the corresponding promo discount values

6 Applicable for P20K and above reservation fee

7 Promo discount values will be deducted from the Gross Selling Price

8 This promo is applicable to V8 projects only;

***ARDANE T1 / ALTURA T1-T2 / PRIME TAFT T1-T3, SUCAT T1-T9 / CLOVERLEAF T1 -T2 / VERGE T1-T2 / RIALA T1-T5 /ASPIRA T1-T2**

9 Promo is **not** applicable to the following;

a. Parking Units

b. Accounts with requests of transfer of unit, change of ownership beyond 45 days

c. Bulk accounts with special requests (additional discount or any special arrangement)

are not entitled to this promo

STANDARD PROMO - BUYER

RS from June 1 - 30	Discount						
	BS documents and payments must be submitted 20 days from RS Date / 10% DP dated not later than 30 days from RS Date			CS documents and payments must be submitted 20 days from RS Date / 1st% DP dated not later than 30 days from RS Date			
	Officially Booked within 30 days from RS Date		Officially Booked within the year		Officially Committed within 30 days from RS Date		
	Spot 10% DP		10% within the year		Stretched		
Gross Selling Price							
Below	-	1,500,000	20,000	+ 1% discount	10,000	+ 1% discount	10,000
1,500,001	-	3,000,000	40,000	+ 1% discount	20,000	+ 1% discount	20,000
3,000,001	-	5,000,000	50,000	+ 1% discount	25,000	+ 1% discount	25,000
5,000,001	-	7,000,000	70,000	+ 1% discount	35,000	+ 1% discount	35,000
7,000,001	-	14,000,000	80,000	+ 1% discount	40,000	+ 1% discount	40,000
14,000,001	-	above	100,000	+ 1% discount	50,000	+ 1% discount	50,000

**Additional 1% discount is based on Net Selling Price (Net of VAT & Net of discounts)*

**Applicable on top of Standard Spotcash/Spot DP Discount*

STANDARD PROMO (BUYER) - MECHANICS

1 Reservation within the Promo Period

***Local Accounts**

- Submission of docs & payments within 20 days from RS Date with payment dated not later than 30 days from RS Date

***Int'l. Accounts (Based on source of income or Nationality or place of Residence/Work)**

- Submission of docs & payments within 45 days from RS Date with payment dated not later than 60 days from RS Date

2 Discount values is based on Gross Selling Price, as indicated in the table

3 Additional 1% discount is based on Net Selling Price (Net of VAT and Net of discounts). See sample comp. sheet for reference.

4 Minimum CS/BS requirements must be submitted on or before due date

5 All conditions stated in the promo table must be complied based on the indicated cut-off to avail of the corresponding promo discount values

6 Applicable for P20K and above reservation fee

7 Promo discount values will be deducted from the Gross Selling Price

8 This promo is applicable to all projects except for the following;

- a. V8 Projects - ARDANE T1 / ALTURA T1-T2 / PRIME TAFT T1-T3, SUCAT T1-T9 / CLOVERLEAF T1 -T2 / VERGE T1-T2 / RIALA T1-T5 /ASPIRA T1-T2
- b. OPD, Capital House
- c. Commercial Lots
- d. Baypoint Lots

9 Promo is **not** applicable to the following;

- a. Parking Units
 - b. Accounts with requests of transfer of unit, change of ownership beyond 45 days
 - c. Bulk accounts with special requests (additional discount or any special arrangement)
- are not entitled to this promo



Get 20K Discount/Incentive

Mechanics	
Promo Period	Unconverted Reservations beyond 30 days, Reserved from April 1 - May 27, 2021
Account entitlement	Minimum BS requirements must be submitted on or before June 23, 2021 Applicable to P20K and above reservation fee Applicable to unconverted accounts beyond 30 days On top of V8/Standard Promo (10% within the year promo table) Promo is not applicable to the following; a. Parking Units b. Accounts with REP c. Accounts with requests of transfer of unit, change of ownership beyond 45 days d. Bulk accounts with special requests (additional discount or any special arrangement)



Get 30K Discount/Incentive

Mechanics	
Promo Period	Reservations from May 28 - June 23, 2021
Account entitlement	<p>Minimum BS requirements must be submitted on or before June 23, 2021</p> <p>All conditions stated in the promo table must be complied based on the indicated cut-off to avail of the corresponding promo values</p> <p>Applicable to P20K and above reservation fee</p> <p>On top of V8/Standard Promo for Accounts Booked within 30 days</p> <p>Promo is not applicable to the following;</p> <ul style="list-style-type: none"> a. Parking Units b. Accounts with REP c. Accounts with requests of transfer of unit, change of ownership beyond 45 days d. Bulk accounts with special requests (additional discount or any special arrangement)

SELLER PROMO

Avída **GAME-CHANGER:**

SELLER INCENTIVE

RS Incentive
5,000



BS Incentive
as much as
120,000



1%
Additional
Commission

Avida

GAME
CHANGER

P5,000 FOR EVERY RESERVATION SALES

Mechanics

Promo Period	June 1-30, 2021
Account entitlement	Applicable to all Reservations within the promo duration
Seller entitlement	Direct Seller or Individual Broker only
Procedure	Account must be officially reserved during promo period Applicable to P20K RF and higher Release of incentive is upon clearance of RF RE-RS and parking units are not included

ELEV8 PROMO - SELLER

RS from June 1 - 30	Incentive					
	BS documents and payments must be submitted 20 days from RS Date / 10% DP dated not later than 30 days from RS Date				CS documents and payments must be submitted 20 days from RS Date / 1st% DP dated not later than 30 days from RS Date	
	Officially Booked within 30 days from RS Date		Officially Booked within the year		Officially Committed within 30 days from RS Date	
	Spot 10% DP		10% within the year		Stretched	
Gross Selling Price						
Below - 1,500,000	30,000	+ 1% commission	15,000	+ 1% commission	15,000	
1,500,001 - 3,000,000	50,000	+ 1% commission	25,000	+ 1% commission	25,000	
3,000,001 - 5,000,000	60,000	+ 1% commission	30,000	+ 1% commission	30,000	
5,000,001 - 7,000,000	80,000	+ 1% commission	40,000	+ 1% commission	40,000	
7,000,001 - 14,000,000	100,000	+ 1% commission	50,000	+ 1% commission	50,000	
14,000,001 - above	120,000	+ 1% commission	60,000	+ 1% commission	60,000	

ELEV8 PROMO (SELLER) - MECHANICS

1 Reservation within the Promo Period

***Local Accounts**

- Submission of docs & payments within 20 days from RS Date with payment dated not later than 30 days from RS Date

***Int'l. Accounts (Based on source of income or Nationality or place of Residence/Work)**

- Submission of docs & payments within 45 days from RS Date with payment dated not later than 60 days from RS Date

2 Incentive is based on Gross Selling Price, as indicated in the table

3 Additional 1% commission is based on Net Selling Price (Net of VAT and Net of discounts)

Additional 1% commission shall follow the standard commission processing and milestone

Both regular and additional 1% commission shall be processed at the same time to avoid rework

4 Minimum CS/BS requirements must be submitted on or before due date

5 All conditions stated in the promo table must be complied based on the indicated cut-off to avail of the corresponding promo incentive values

6 Applicable for P20K and above reservation fee

7 This promo is applicable to V8 projects only;

***ARDANE T1 / ALTURA T1-T2 / PRIME TAFT T1-T3, SUCAT T1-T9 / CLOVERLEAF T1 -T2 / VERGE T1-T2 / RIALA T1-T5 /ASPIRA T1-T2**

8 Promo is **not** applicable to the following;

a. Parking Units

b. Re-RS accounts

c. Accounts with requests of transfer of unit, change of ownership beyond 45 days

d. Bulk accounts with special requests (additional discount or any special arrangement)

are not entitled to this promo

9 For accounts with RAP, release of incentive is upon compliance on or before the prescribed date of submission

STANDARD PROMO - SELLER

RS from June 1 - 30	Incentive						
	BS documents and payments must be submitted 20 days from RS Date / 10% DP dated not later than 30 days from RS Date			CS documents and payments must be submitted 20 days from RS Date / 1st% DP dated not later than 30 days from RS Date			
	Officially Booked within 30 days from RS Date		Officially Booked within the year		Officially Committed within 30 days from RS Date		
	Spot 10% DP		10% within the year		Stretched		
Gross Selling Price							
Below	-	1,500,000	20,000	+ 1% commission	10,000	+ 1% commission	10,000
1,500,001	-	3,000,000	40,000	+ 1% commission	20,000	+ 1% commission	20,000
3,000,001	-	5,000,000	50,000	+ 1% commission	25,000	+ 1% commission	25,000
5,000,001	-	7,000,000	70,000	+ 1% commission	35,000	+ 1% commission	35,000
7,000,001	-	14,000,000	80,000	+ 1% commission	40,000	+ 1% commission	40,000
14,000,001	-	above	100,000	+ 1% commission	50,000	+ 1% commission	50,000

STANDARD PROMO (SELLER) - MECHANICS

1 Reservation within the Promo Period

***Local Accounts**

- Submission of docs & payments within 20 days from RS Date with payment dated not later than 30 days from RS Date

***Int'l. Accounts (Based on source of income or Nationality or place of Residence/Work)**

- Submission of docs & payments within 45 days from RS Date with payment dated not later than 60 days from RS Date

2 Incentive is based on Gross Selling Price, as indicated in the table

3 Additional 1% commission is based on Net Selling Price (Net of VAT and Net of discounts)

Additional 1% commission shall follow the standard commission processing and milestone

Both regular and additional 1% commission shall be processed at the same time to avoid rework

4 Minimum CS/BS requirements must be submitted on or before due date

5 All conditions stated in the promo table must be complied based on the indicated cut-off to avail of the corresponding promo incentive values

6 Applicable for P20K and above reservation fee

7 This promo is applicable to all projects except for the following V8 Projects;

ARDANE T1 / ALTURA T1-T2 / PRIME TAFT T1-T3, SUCAT T1-T9 / CLOVERLEAF T1 -T2 / VERGE T1-T2 / RIALA T1-T5 /ASPIRA T1-T2

8 50% of Cash Value is applicable to following projects; Additional 1% commission is not applicable

a. OPD, Capital House

b. Commercial Lots

c. Baypoint Lots

9 Promo is **not** applicable to the following;

a. Parking Units

b. Re-RS accounts

c. Accounts with requests of transfer of unit, change of ownership beyond 45 days

d. Bulk accounts with special requests (additional discount or any special arrangement)

are not entitled to this promo

10 For accounts with RAP, release of incentive is upon compliance on or before the prescribed date of submission

2ND QUARTER

SELLER PRODUCTIVITY BONUS

Q2 SELLER PRODUCTIVITY BONUS

SALES CHANNEL	1st Level	2nd Level	3rd Level
	Min. 2 Resd'l units CS/BS	Min 4 Resd'l units CS/BS	Min 5 Resd'l units CS/BS
ASC	PS	TL/BM	SBM/DSM
BOP	SE/BA	SM	DM/LBG/CBG
CISG			
CSG	CAO	AM/TL	
IMG	IMO	AM/TL	
ALISI/ALIM	IPS	TL	SM
VISMIN			
VM CSG	CAO	AM/TL	
VM IHG	PS	SM	
VM Broker	SE/BA	SM	DM/LBG/CBG

Based on NSP/Cumulative		INCENTIVE			
		1st Level Min. 2 Resd'l units	2nd Level Min 4 Resd'l units	3rd Level Min 5 Resd'l units	
3,000,000	-	5,000,000	7,500	7,500	7,500
5,000,001	-	10,000,000	15,000	15,000	15,000
10,000,001	-	15,000,000	22,500	22,500	22,500
15,000,001	-	20,000,000	30,000	30,000	30,000
20,000,001	-	30,000,000	45,000	45,000	45,000
30,000,001	-	40,000,000	60,000	60,000	60,000
40,000,001	-	50,000,000	75,000	75,000	75,000
50,000,001	-	60,000,000	90,000	90,000	90,000
60,000,001	-	70,000,000	105,000	105,000	105,000
70,000,001	-	90,000,000	120,000	120,000	120,000
90,000,001	-	100,000,000	135,000	135,000	135,000
100,000,001	-	above	150,000	150,000	150,000

Q2 SELLER PRODUCTIVITY BONUS - MECHANICS

Promo Period:

Reserved from April 1 - June 25, 2021

Tagged as CS/BS within 30 days from RS Date (not later than June 25, 2021)

Entitlement of seller:

Applicable to all accredited sellers

No pending ethics case

Active at the time of promo release

Bulk accounts (2 or more units) under the same buyer's name, with the same reservation date;

- Shall be treated as one (1) account for the purpose of determining the achievement of required min. units

- Total bulk sales (values) will be counted as part of the total sales production

RAP must be complied on or before July 31, 2021

Cancelled accounts are excluded in the total sales performance

Promo Mechanics:

Seller must achieve the minimum required no. of converted sales within the promo duration

For the purpose of determining the achievement of required min. units, 2 parking units are equivalent to 1 residential unit

Total amount of converted accounts shall be based on the Incentive table (values)

Based on Net Selling Price (Net of VAT and discounts)

Values are cumulative

Parking units are included (values)

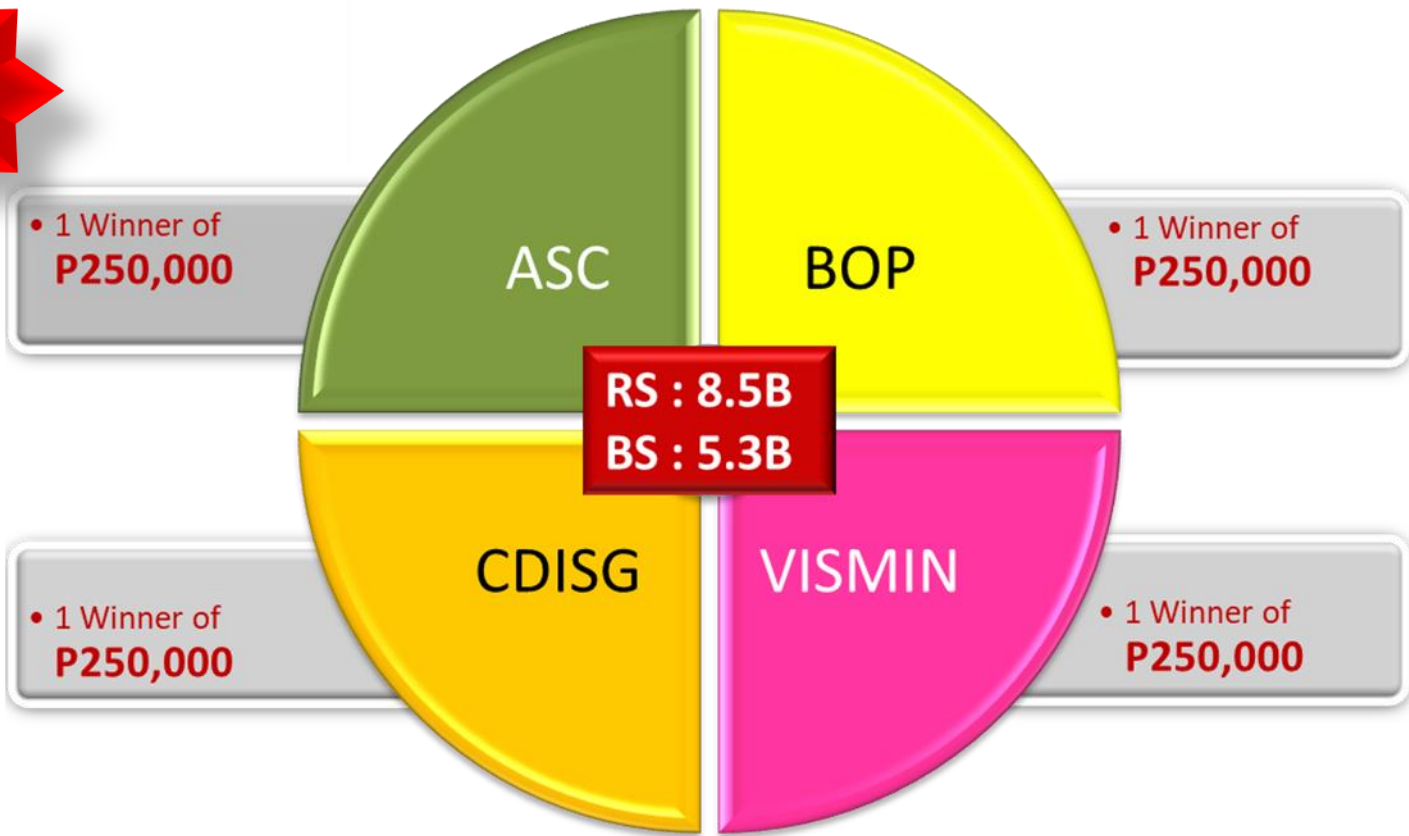
Cash incentive is subject to applicable tax

Release of cash incentive in Q3

QUARTERLY RUSH

QUARTERLY RUSH

Q2



Q2

The Santana GTS.



Volkswagen



Avída **GAME-CHANGER.**



QUARTERLY RUSH

Sales Target

SBU	Level	Period	2021 Quarterly BS Target
ASC	DSM/SBM/BM	Quarterly	18M
	TL/AE/SAE		12M
	PS/AS		10M
BOP	Lead Broker	Quarterly	20M
	CBG/LBG-DM		18M
	BA/SM		12M
	SE		10M
CDISG	SM	Quarterly	18M
	TL		12M
	CAO/IPS/IMO		10M
VISMIN	LBG	Quarterly	18M
	TL/SM/CBG		12M
	CAO/BA		10M

Q2

QUARTERLY RUSH – MECHANICS

Promo Period

Reservations from March 26 to June 25 & booked within 90 days and not later than June 25, 2021*

**(officially tagged as booked by Amicassa)*

Mechanics

- 1 Avida must hit **RS Target of 8.5B and BS target of 5.3B each quarter** for the raffle to push through
- 2 Sales Requirement is based on net selling price (net of VAT and discounts)
- 3 Attainment of sales requirement through a single or accumulation of accounts corresponds to 1 raffle ticket
- 4 A total of 4M worth of Cash Prizes and 4 Cars may be raffled off for the year
- 5 If total RS and BS Production in a quarter is less than the set target, raffle prizes for that specific quarter are forfeited

	Total # of stubs
100% achievement	1
150% achievement	3
200% achievement	5
250% achievement	7
300% achievement	10

Entitlement of the Seller:

- 1 All accredited sellers of Avida regardless of rank
- 2 Seller must meet the minimum sales requirement per level to qualify for the promo
- 3 Seller should be active at the time of winner announcement with no pending case with the Ethics Committee.

Entitlement of the account:

- 1 Reserved in 2021 and Booked within promo period
- 2 Accounts with no pending RAP at the time of sales validation
- 3 Parking units are included
- 4 Only accounts with updated payments will be counted
- 5 RS-BS accounts for more than 90 days are not included

Happy Selling !