

## INTEROFFICE MEMORANDUM

Reference #: PD-20-01-008

**TO** : Acctg. / CAM / Customer Care / DICD / DPMC / Finance / IT / Legal & Permits /  
 Marketing / Sales Admin / Sales Mgt. / Sales Training

**FROM** : Project Development

**CC** : Finance / Marketing / Accounting / Customer Care / BPU / PD File

**DATE** : January 8, 20<sup>20</sup>

**SUBJECT** : 20% DP – 80% Balance Promo Payterm for Various Projects

Please be informed that the projects below will have a 20% DP – 80% Balance promo payterm.

Project	Effectivity
AGP	January 11 – February 29, 2020
ATR, PMR, SAT	

**Implementing Guidelines:**

1. Promo is applicable to **January 11 – February 29, 2020** reservations only. Reservations made after the said period will refer back to the standard payterm of the project.
2. This Promo term is not applicable to 1BR units priced at Php 3.4Mn and below for the Atherton (ATR), Prisma Residences (PMR) and Satori Residences (SAT)
3. Accounts who availed the promo shall automatically be under **Bank Financing**, subject to Bank financing guidelines.
4. This Promo term is only applicable for **FILIPINO CLIENTS AND FOREIGNERS WITH FILIPINO SPOUSE ONLY.**
5. Term for parking will follow promo payterm of the unit. Term is not applicable if client will only purchase parking.
6. **No regular discount** applicable.
7. Standard closing fees apply.
8. This promo term is not valid in conjunction with other promos and/or discounts.

Thank you.

Noted By:

Approved By:

  
DOY

  
ARA

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