VVELCONE! PHIRST PRODUCT KNOWLEDGE SEMINAR



CENTURY PROPERTIES GROUP INC.



Founded in 1986 by AMB. JOSE E.B ANTONIO Chairman

The only Philippine real estate firm that has secured major partnerships with international global brands

Listed on the Philippine Stock Exchange (CPG) with a market capitalization of approximately Php 10 billion



CPGI DEVELOPMENTS

Azure Urban Resort Residences *Bicutan*



Acqua Private Residences Pasig



Trump Tower at Century City *Makati*



Century Spire Residences *Makati*





Milano Residences *Makati*



Gramercy Residences

Makati



Knightsbridge Residences *Makati*



Azure North
Pampanga

MITSUBISHI CORPORATION

Mitsubishi Corporation (MC) develops and operates businesses across virtually every industry such as:

- Global Environmental & Infrastructure
- 2. Industrial Finance, Logistics & Development
- 3. Energy Business
- 4. Metals
- 5. Machinery
- 6. Chemicals
- 7. Living Essentials



With over 200 offices and subsidiaries in 90 countries and regions globally and a network of 1,300 group companies.

We want you to be part of our PHirst story...



PHIRST PARK HOMES INCORPORATED





PHIRST PARK HOMES INCORPORATED



RICKY M. CELIS
PHirst Park Homes Inc.
President

PHirst Park Homes Incorporated (PPHI) is a joint venture company of Century Properties and Mitsubishi Corporation.

The company aims to establish itself as a premium brand for first home development. PPH envisions to be the leader not only in building affordable quality homes but also providing the platform to live a high quality lifestyle without costing too much.





OUR PROJECTS



Brgy. Tanauan, Tanza, Cavite along Governor's Drive Launched May 27, 2017 26.3 Hectares



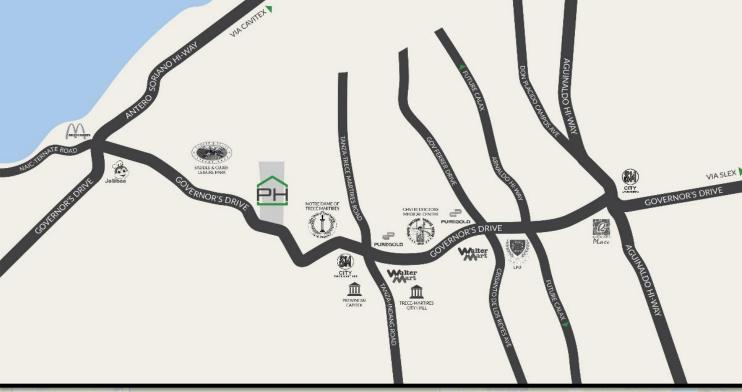
Brgy. San Lucas, Lipa, Batangas at the back of LIMA Techno Park Launched **May 26, 2018** 19.9 Hectares



Brgy. San Ignacio, San Pablo City,
Laguna near Meralco
To Launch March 2019
18.5 Hectares







Accessible via 3 main avenues:

Manila-Cavite Expressway Governor's Drive to & from Aguin aldo Governor's Drive Extension

COMMON LANDMARKS

5 km to SM City Trece Martires; Walter Mart; Puregold 5.5 km away from Cavite Provincial Capitol 45 to 50 km to Ninoy Aquino International Airport

HOSPITALS

6 km to General Emilio Aguinaldo Memorial Hospital 9.5 km to GenTriDoctors Medical Center 10.2 km to GenTriMedical Center and Hospital

SCHOOLS

10.6 km to Lyceum Cavite
3 km to Notre Dame of Trece Martires

INDUSTRIAL CENTERS

26 km to Cavite Export Processing Zone in Rosario, Cavite 19 km to First Cavite Industrial Estate in Dasmarinas, Cavite 14 km to Gateway Business Park in General Trias, Cavite

LEISURE PARKS

11 km to Sherwood Hills Golf Course in Trece Martires 13 km to Eagle Ridge Golf and Country Club



A FIRST THAT LASTS

Accessible via 3 main exits:

Malvar Exit Balete Exit Lipa Exit

SCHOOLS

- De La Salle Lipa
- Batangas State University
- Jose Rizal University Lipa
- St. Joseph Seminary College

COMMERCIAL/RETAIL

- The Outlets at Lipa
- Fiesta World Mall
- SM City Lipa
- Robinsons Place Lipa
- Walter Mart
- Puregold
- South Supermarket

PLACES OF WORSHIP

- Padre Pio National Shrine
- Lipa City Cathedral San Sebastian
- Sto. Nino Parish Church

HOSPITALS

- Mary Mediatrix Medical Center
- Lipa Medix Medical Hospital
- Metro Lipa Medical Center
- Lipa Doctor's Hospital





Accessible via Sto. Tomas Exit

Schools

- Academia de San Ignacio de Loyola
- SPC National High School
- SPC Science High School
- Blue Danube School, Inc.
- STI College

Leisure

- SM City San Pablo
- Bato Springs Resort

Dining

- Jollibee
- Chowking
- Max's Restaurant

Supermarket

- Liana's Supermarket
- Puregold

Hospitals

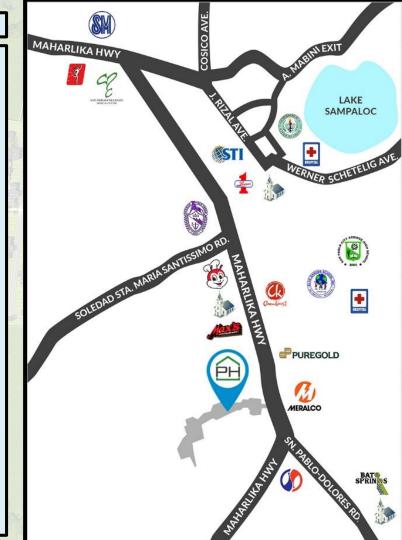
- Panlalawigan Pagamutan ng San Pa blo
- SPC Medical Center
- SPC General Hospital

Churches

- National Shrine of Our Lady of Sorr ows
- Cathedral of San Pablo
- St. Francis of Assisi Parish

Others

- Mercury Drugstore
- Meralco
- National Food Authority





CENTRAL AMENITY PARK



Exciting activities for the family at the central amenity area with the following features:

- 1. Clubhouse with Function Rooms, Multi-purpose Hall, Karaoke, WiFi Internet
- 2. Car Parking & Bicycle Racks
- 3. Swimming Pool with Deck Pavilion & Kiddie Pool
- 4. Showers and Changing Rooms
- 5. Water Play
- 6. Outdoor Basketball Court
- 7. Pavilion
- 8. Picnic Lawn
- 9. Skate Park
- 10. Open Air Cinema



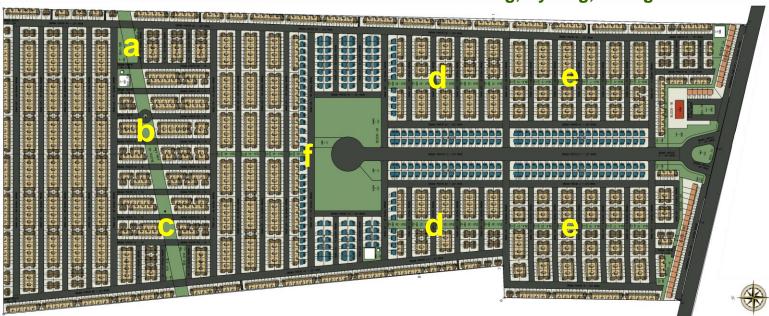
EXPANDED LEISURE AREAS THROUGHOUT THE COMMUNITY

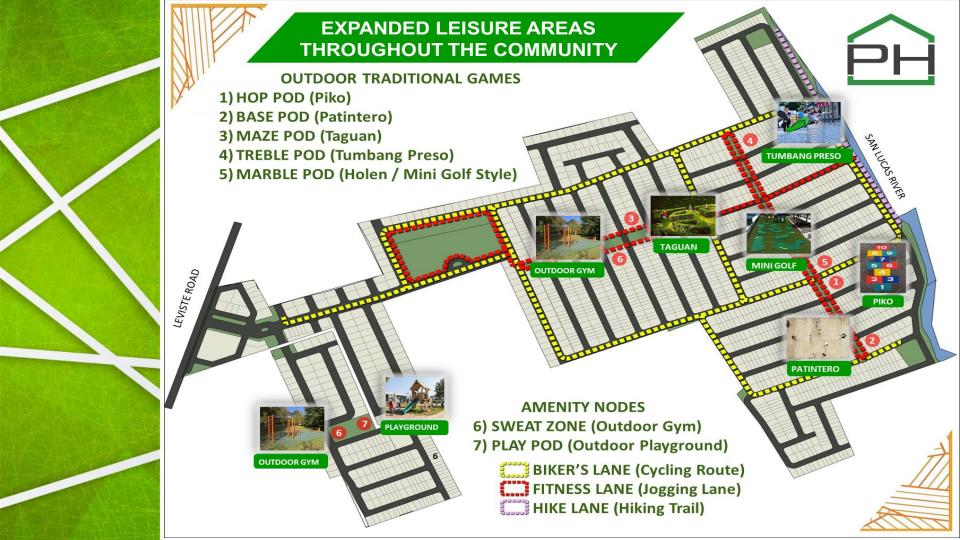


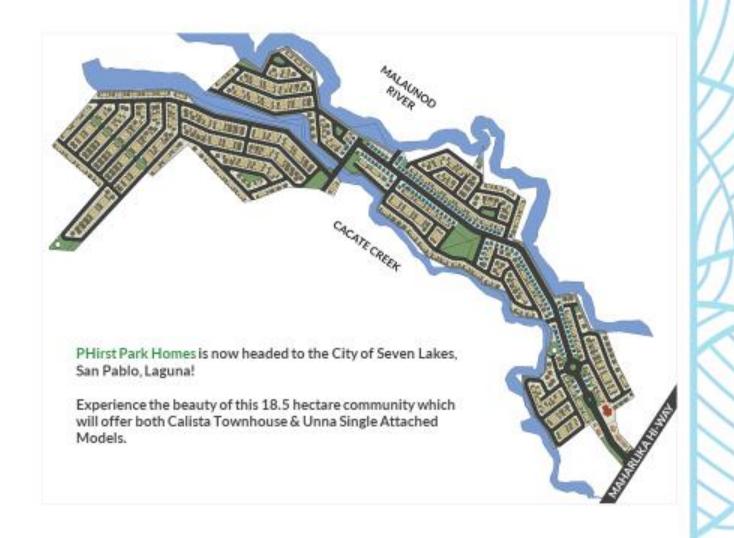
Activity Nodes with:

- a. Children's Playground
- b. Bark Park
- c. Foot Reflexology Park

- d. Outdoor Gym
- e. Seating Alcoves with Wi-fi
- f. Walking, Cycling, Biking Path







THE HUB (CENTRAL AMENITY AREA)

- a) Prime Hub (Village Clubhouse)
- b) Puddle Place (Adult Pool, Kiddie Pool & Kids' Water Play Area)
- c) Play Pen (Kids' Playground)
- d) Pass Central (Basketball Court)
- e) Plug N' Surf (Wifi Area)
- f) Panorama Patch (Outdoor Cinema)



THE HUB

ACTIVITY NODES

- 1) Chinning Bars
- 2) Monkey Bars
- 3) Cross Trainer
- 4) Domical Bars
- 5) Marble Pod
- 6) Foot Reflexology
- 7) Play Pod (Kids' Playground)
- 8) Sweat Zone (Outdoor Gym)



ACTIVITY NODES



ESSENTIAL CONVENIENCES AND SAFETY MEASURES



- √ Shop houses for Lease
- ✓ PHirst Stop / Loading & Unloading Area with Waiting Shed
- ✓ Shuttle Service Ride within the development Bicycle Racks around the development
- ✓ Street Lighting and Signage
- √ Guardhouse manned 24/7
- ✓ Concrete Hollow Block Perimeter Fence
- CCTV Cameras and Monitoring System at the main entrance
- Certified Flood-free







ELEGANTLY DESIGNED FUTURE-READY LEGACY HOMES

- Smart Unit Layout with Expansion Plans
- Finished Ceiling, Flooring, Bathroom
- with Provision For Garden And Compact Car Port
- Package is Inclusive of Perimeter Fence & Gate



FLOOR AREA: 40 SQ. MTS.

LOT AREA: 44 SQ. MTS.

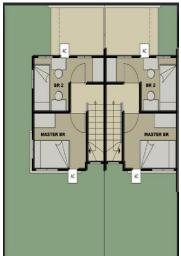
Calista End:

FLOOR AREA: 40 SQ. MTS.

LOTAREA: 60.5 SQ. MTS.







UNNASingle Attached

FLOOR AREA: 54 SQ. MTS.

LOT AREA: 88 SQ. MTS.







WHAT MAKES PHIRST HOUSES DIFFERENT FROM COMPETITION?

Unit deliverable of other developers

Unit deliverable of PHirst Park Homes



HOUSE SPECIFICATIONS



Structure: Load bearing walls

Flooring: Vinyl planks

Wall thickness: 4 inches

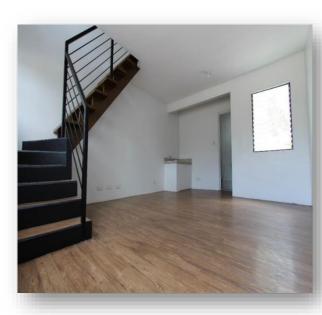
Wall finish: Painted finish

Wall partition:

(Toilet & Bath): Painted load bearing wall

Height: 2.5 meters

Bathroom: Ceramic floor and wall tiles with fixtures





HOUSE SPECIFICATIONS



Doors:

(Main & service door):

Steel door; with double lock (Bathroom): PVC flush type

Windows:

(Font and Side):

Sliding powder coated glass (Rear): Jalousie type

Stairs: Concrete and wooden steps with railings

Ceiling: Under slab painted finish







Wall thickness: 3 inches

Height:

(back): 2.2 meters

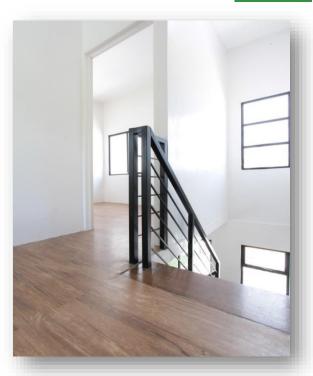
(front): 3 meters

Wall partition:

(Bedroom/Interior):

Painted dry wall

Ceiling: Painted finish ceiling boards





HOUSE SPECIFICATIONS



Roofing:

Pre-painted long span roofing system

Septic tank: Individual

Other specifications Water source:

3 overhead tanks









Reservation

Booking

House Completion

Loan Takeout

House Turnover



QUALIFY YOUR BUYERS!



× AGE

- Must not be over 65years old upon loan maturity

$$\rightarrow$$
 Age + 1 + Loan term > 65

× Marital Issue

 Separated without Legal Separation Paper or Annulment

× Employment

- Unemployed
- Employed in Gambling
- Government Officials
- Freelancers
- Priest/Pastor/Nun



RESERVATION PROCESS



Hold unit via PHirst Online

Pay Reservation Fee – 24 hrs.

Fill out and sign Reservation Forms – 48 hrs.



PHIRST ONLINE VIEWING ACCESS



https:www.phirstonline.com

Username: TPHirst

Password: f458ae8

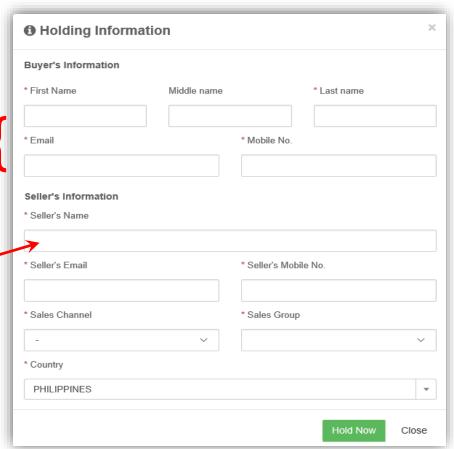


HOLDING



Correct Buyer's Information

Complete Seller's Registered Name



RESERVATION

BOOKING

HOUSE COMPLETION

TAKEOUT

TURNOVER

RESERVATION REQUIREMENTS



PHIRST FOLDER

- ✓ Buyer's ID (at least 1 copy for RS)
- √ 4 Conditional Purchase Agreement (CPA)
- ✓ Data Privacy Form
- ✓ BIR Form 1904
- ✓ CPA Annexes
 - A. Buyer's Information Sheet
 - **B.** Computation Sheet
 - C. House Specifications
 - D. PHirst Buyer's Guide

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RESERVATION REQUIREMENTS





COMPUTATION SHEET

BANK FINANCING

Phase 2	Block 34	029	Lot Area 44.00	Floor Area 40.00	Model CALISTA MID	Estimated Turnover Jul-2021	
TOTAL CONTRACT PRICE							1,583,614.0
PAYMENT SCHEDULE : DO	WNPAYMENT	T .					
Downpayment 10% of Total	Contract Pri	ice	1	Term 12 month/			158,362.0
			- 1	Due Date		Amount	
Reservation Fee				12-May-19		10,000.00	
1st to 11th Month				05-Jun-19 to 05-	Apr-20	12,400.00	
12th Month			(05-May-20		11,962:00	
PAYMENT SCHEDULE : TAK	E OUT BAL	ANCE					
DUE AND PAYABLE 90% on	or before 05	5-Jun-202	9				1,425,252.0
FINANCING PROJECTED AMORTIZ	D AMORTIZA	ATION		15 years to pay		14,035.02	
			9	10 years to pay		17,671.09	
			5	years to pay		29,241.23	
Notes: 1.Reservation Fee is non-to					-		
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Computation Sheet

[&]quot;This computation sheet is unofficial unless signed by an authorized Sales Administration Officer.



RESERVATION FEE



UNIT TYPE	RESERVATION FEE
Calista Mid	Php 12,500
Calista End	Php 20,000
Unna	Php 25,000

CASH / DIRECT BANK DEPOSIT

REMITTANCE

DEBIT/CREDIT CARD



PAYMENT TERMS



- SPOT CASH (full payment)
 - within RS month 7% of TCP
 - within 30 days 6% of TCP
 - *retention of 5k
- ❖ DEFERRED CASH 100% full payment payable in 12 months to 24 months
 - within RS month 10% of advance 1st DP
 - *zero (0%) interest rate



PAYMENT TERMS



- **❖ STANDARD TERM** (10% DP in 12 months 90% LOAN)
 - Bank Financing (up to 15 years)
 - In-house Financing (5 years and 10 years
- discount within RS month 10% of 1st DP
- ❖ SPOT 5% to 50% DP
 - within RS month 10% of payment
 - within 30 days 8% of payment
 - additional 5% DP for Seasoning Period (6 months)

LEAVE BEHIND FORMS



DEED OF ABSOLUTE SALE (DOAS, 4copies)

UNIFIED HOUSING LOAN APPLICATION (UHLA)

SPECIAL POWER OF ATTORNEY (SPA)



LEAVE BEHIND FORMS



Special Power of Attorney (SPA)

- > Local:
- Philippine Notarized (3 copies)
- International:
- Consularized (1 copy)
- SPA notarized abroad is acceptable upon CS/BS PROVIDED consularized copy of the SPA will be submitted after 60 days from RS

			-	do	, of legal age, Filipino, single marr. hereby name, constitute and appo
	_ of	legal	age,	Filipino,	single married and residing and lawful attorney-in-fact, for me
lace and stead and on my/our behalf	to do an	d execu	te any	and or all of	the following acts, deeds and things,

- To negotiate, transact and/or enter into contract with
 the specific parcel's of land subject of my/our purchase, under such terms and conditions which he she may deem fit.
- 2. To make payments, apply for and/or obtain a loan/credit accommodation in mylour name from any bank or financing institution, up to a maximum amount as may be needed to fully cover the Total Contract Price of the Unit, and any charges or assessment thereto, and advances made by the Developer in mylour behalf, including any renewal or extensions thereof, or additions or increases thereof, under such terms and conditions as mylour attorney—that finds acceptable.
- To execute and deliver in favor of the Developer any and all documents required for such purchase and bank or other financing including but not limited to, the Conditional Purchase Agreement, Deed of Absolute Sale, Notice of Approval, Letter of Gurarny, Promissory Note, Pinancing Agreement, and related documents.
- To receive the proceeds of such loam's and remit the same, or so much thereof as may be necessary to fully pay the purchase price, or to assign the proceeds of the loan, directly to the Developer, for application as payment of the purchase made pursuant hereto.
- To transact with the Developer for purposes of

That I/We, _ and residing at ____ and in my/our name,

- Attending the seminars required by the Developer prior, during and after the execution of the purchase agreements and to sign documents in relation thereto;
- ii. Attending the house inspection, accepting the Unit, and signing of necessary forms
- iii. Signing of any and all documents related to the Unit.
- iv. Claiming any refund due and signing of waiver relating thereto;
 v. Filing and or receiving the certificate of title or any papers related to the Unit;
- vi. Receiving summons or court processes in all actions against me'us;
- vii. Entering into negotiations, sign promissory note and amendment to the purchase agreements or loan application documents;
- viii. Exercising my/our rights and privileges and perform my/our obligations as member/s of the homeowners' association
- To sign, file and represent me'us in any suit before the proper court's or body, for the cancellation of any and all encumbrances that appear or may appear on the certificate of title covering the property-les including, but not limited to, inscriptions relating to Section 7 of Republic ACN to 2.6 Section 4 Rule 7 of the Rules of Court, etc.

This Special Power of Attorney shall remain in full force and effect and may be given full reliance by the Developer and the bank or other financing institution, until and unless it receives a written revocation hereof.

HEREBY GIVING AND GRANTING unto myour said attentor-in-fact full power and authority whatsoever requisits, necessary or proper to to done in or about the premise, as fully to dil statem and purposes as I own might or could instally do it personally present, and hereby ratifying and confirming all that my'our said atternay-in-thet shall do, has done or cause to be done under and by vitum of these treesen.

Signature over printed name of Attorney-in-Fact	Signature over printed name of Buyer	Signature over printed name of Spouse
Attorney-in-Fact	Buyer	эроше
Republic of the Philippines) City of) ss.		

Known to me to be the same persons who executed the foregoing Special Power of Attorney, consisting of two (2) pages, including the page on which this Acknowledgment is written, signed by the parties and their respective witnesses on each and every page thereof, and who acknowledged no me that the same is their free and outcomer var and other

Date/Place of Issue Valid until

IN WITNESS WHEREOF, I have set my hand and affixed my notarial seal on the date and place first above written

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PROOF OF IDENTIFICATION



Check the ff. immediately:

- √ Validity Date
- √ Signature
- ✓ Complete & consistent details VS reservation docs (e.g. NAME, BIRTHDATE, CITIZENSHIP)
- ✓ CLEAR & READABLE
- ✓ Provide Buyer's 3 specimen signatures

PRIMARY IDs

- 1. Valid Passport
- 2. Driver's License
- 3. UMID
- 4. SSS
- 5. PRC
- 6. New Postal ID
- 7. Voter's ID







Foreigner Spouse

ADD'L REQUIREMENTS

1.TIN

2. Birth Certificate

3. Passport



PROOF OF BILLING



- ✓ Consistent with Mailing Address in the BIS/AIS
- √ Valid 3 months
- √ 1 clear copy
- ✓ Utility Bills
- ✓ Brgy. Certificate



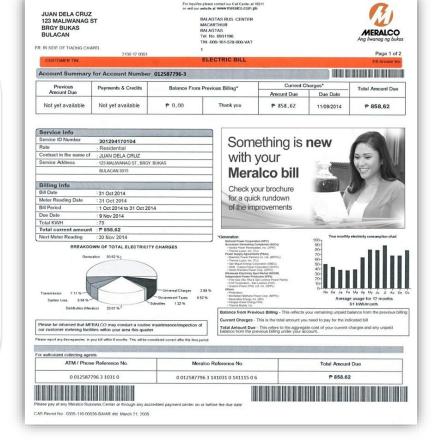


PROOF OF BILLING



If the POB is owned by a person other than the Principal Buyer / AIF:

- ✓ Submit <u>signed</u>
 Authorization
 Letter
- Submit Valid ID of the POB's Owner





PROOF OF INCOME





LOCALLY EMPLOYED

- COE with
 Compensation &
 Tenure
- 2. Latest 3 months payslips
- 3. Latest ITR or BIR Form 2316



- *English translated
- POEA COE & Latest Job Contract / Crew Contract
- 2. Latest 3 months payslips
- 3. Proof of remittance (6 mos)



- Latest AFS with latest ITR
- 2. Bank statement/ Passbook copy for the last 6 months
- 3. DTI Business Registration



PROOF OF CIVIL STATUS







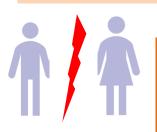
WIDOW/WIDOWER



MARRIED



LEGALLY SEPARATED/ ANNULED



Certificate of Finality of the Court Decision



STAGES OF SALE



Day 20

Submission of all requirements

12 PDCs / ADA Form

Day 30 Contracted Sales (CS Stage)

1st Downpayment



DOWNPAYMENT



POST DATED CHECKS

Please ensure the following:

- ✓ Latest/new Design Checks
- ✓ No erasures
- ✓ No alteration
- ✓ Complete information
 - Date
 - Amount in figures and in words
- ✓ Must have <u>signature</u> of the Account Holder





DOWNPAYMENT



AUTO-DEBIT ARRANGEMENT (ADA)

BDO

*Any BDO Account except Credit Card

Cash payment for the 1st DP will be required for CS tagging

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ACCREDITED BANKS













BOOKING STAGE



Month 6

5% Downpayment

Letter of Guarantee from the Bank

Month 7

Notice to Construct



HOUSE COMPLETION



Month 12

10% Downpayment

Notice of Construction Completion



LOAN TAKEOUT



Month 12-13

Bank to confirm loan proceeds release to Buyer

Amortization will start after 30 days upon loan takeout



HOUSE TURNOVER



MONTH 15-17

Admin Group will schedule House Inspection with Buyer



PHirst Park Homes Inc.

Head Office:

3rd floor Pacific Star Low Rise Bldg. Sen Gil Puyat Ave. cor. Makati Ave. Makati City



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THANK YOU!