

Promo
September 1 - 23,
2019

Buyer's Promo

RS from Sept. 1 - Sept. 23	RS-BSDiscount	RS-BSDiscount	RS-BSDiscount
	BS documents and payments must be submitted on or before Sept. 23, 2019	BS documents must be submitted within 20 days from RS date 10% DP must be dated within 30 days from RS date	BS documents and payments must be submitted on or before Dec. 6, 2019
Net of VAT			
1,000,000 - 1,500,000	30,000	15,000	7,500
1,500,001 - 3,000,000	60,000	30,000	15,000
3,000,001 - 5,000,000	80,000	40,000	20,000
5,000,001 - 7,000,000	150,000	75,000	35,000
7,000,001 - 14,000,000	180,000	90,000	45,000
14,000,001 & above	200,000	100,000	50,000

* For units with peso value below 1M, discount is 10,000

Buyer's Promo Mechanics

- 1 Reservation within the Promo Period indicated in the table
- 2 **Discount is based on Net Selling Price (TMS Price less VAT, if applicable)**
- 3 Complete BS requirements must be submitted on or before due date
- 4 All conditions stated in the promo table must be complied based on the indicated cut-off to avail of the corresponding promo discount values
- 5 Applicable for P20k and above reservation fee
- 6 Discount will be deducted from the Gross Selling Price
- 7 Accounts with REP are not qualified to the promo
- 8 This promo is applicable to all projects except for the following;
 - a. OPD, Capital House, Commercial Lots
 - b. AT Sanlo, ATSL, ATMW
 - c. ATA
 - d. AVCN, REN, ASNU, APSN lot only, Woodhill lot only
 - e. Centrio, ATRia T1, S1
 - f. Altaraza
 - g. Baypoint Lot
- 9 Promo is **not** applicable to the following:
 - a. Parking Units
 - b. Accounts with requests of transfer of unit, change of ownership beyond 45 days
 - c. Bulk accounts with special requests (additional discount or any special arrangement) will not be entitled to this promo

BS Documents:

Individual:

1. Payment
2. Valid ID
3. Validated 1904
4. Income documents
5. Credit Life Insurance
6. Proof of Mailing

7. Signed CTS

(except for accounts generated from Site Offices and Int'l.)

8. Bank Guaranty (if applicable)
9. Legal Documents (if applicable)

Corporations:

1. Secretary's Certificate
2. Corporate Documents

Additional BS Gift items: Limited slots per SBU



**Please see your Sales Managers for details*

Unit Type	Free Item
Studio /1BR/ JR 1BR/ Lots	Microwave
H&L / 2BR / 3BR	Sony 32" Smart LED TV KDL- 32W607D



Additional BS Gift items:

Promo Period:

Reserved from September 1 to 23, 2019

Submission of BS documents on or before September 23

Officially tagged as booked by September 25

Entitlement of Account:

1. Applicable only to 20,000 or higher reservation fee
2. Limited slots per SBU within the promo period
3. Complete BS documents submitted within the specified date
4. No RAP
- 5. Queueing is based on BS submission date to AMU**
6. Queueing of accounts shall be thru Ms. Franz Belaro
7. Release is upon BS tagging and clearance of payments
8. Buyer to receive notification email from avail.at
9. Avail.at will deliver item to buyer's registered address
10. Not convertible to discount or cash



CTS AS REQUIREMENT IN BS

5,000 worth of GC

for every signed and returned CTS
(to AMU) within 30 days from RS D



CTS AS REQUIREMENT IN BS

Promo Period:

Reservations from July 1- September 30, 2019

Entitlement:

Reserved from July 1- September 30, 2019

Applicable to all booked accounts with submitted CTS

Parking units not included

Signed and complete CTS must be submitted to AMU within 30 days from RS Date

Exclusions:

Accounts generated from Site Offices

International Accounts

Promo Mechanics:

Buyer must completely sign the Contract to Sell and return to AMU within 30 days from RS Date

Qualified buyers will be given 5,000 worth of Sodexo GC

Release of Sodexo GC

Upon clearance of DP

PROMO FOR BUYERS AND SELLERS

URS pe

Book the account on or before September 23, 2019

and we will return your **Promo Discounts!**

Seller will get 50% of the original Cash Incentive

RENT **رنت**

Promo Guidelines

1. Applicable to all 2019 overdue accounts, beyond 30 days from Reservation Date
2. Complete booking requirements must be submitted on or before Sept. 23, 2019
3. Incentives for Sellers will be processed and released upon clearance of Spot DP
4. Buyer's payment need not be updated based on the official computation sheet.
Unpaid months will be deducted from original stretched monthly amortization
5. Applicable to all projects except parking units

Seller's Promo

RS from Sept. 1 - Sept. 23	RS-BS Incentive	RS-BS Incentive	RS-BS Incentive
	BS documents and payments must be submitted on or before Sept. 23, 2019	BS documents must be submitted within 20 days from RS date	BS documents and payments must be submitted on or before Dec. 6, 2019
		10% DP must be dated within 30 days from RS date	
Net of VAT			
1,000,000 - 1,500,000	20,000	7,500	5,000
1,500,001 - 3,000,000	40,000	12,500	6,000
3,000,001 - 5,000,000	50,000	20,000	10,000
5,000,001 - 7,000,000	70,000	30,000	15,000
7,000,001 - 14,000,000	120,000	40,000	20,000
14,000,001 & above	150,000	50,000	25,000

* For units with peso value below 1M, discount is 10,000

Seller's Promo Mechanics

- 1 Reservation within the Promo Period indicated in the table
- 2 **Incentive is based on Net Selling Price (TMS Price less VAT, if applicable)**
- 3 Complete CS/BS requirements must be submitted on or before due date
- 4 All conditions stated in the promo table must be complied based on the indicated cut-off to avail of the corresponding promo incentive values
- 5 Applicable for P20k and above reservation fee
- 6 Accounts with REP are not qualified to the promo
- 7 50% of Cash value is applicable to following projects;
 - a. OPD, Capital House, Commercial Lots
 - b. AT Sanlo, ATSL, ATMW
 - c. ATA
 - d. AVCN, REN, ASNU, APSN lot only, Woodhill lot only
 - e. Centrio, ATRia T1, S1
 - f. Altaraza
- 8 Promo is not applicable to the following:
 - a. Parking Units
 - b. Re-RS accounts
 - c. Accounts with requests of transfer of unit, change of ownership beyond 45 days
 - d. Bulk accounts with special requests (additional discount or any special arrangement) will not be entitled to this promo
 - e. Accounts with extended SRS holding

BS Documents

Individual:

1. Payment
2. Valid ID
3. Validated 1904
4. Income documents
5. Credit Life Insurance
6. Proof of Mailing

7. Signed CTS

(except for accounts generated from Site Offices and Int'l.)

8. Bank Guaranty (if applicable)
9. Legal Documents (if applicable)

Corporations:

1. Secretary's Certificate
2. Corporate Documents

CTS AS REQUIREMENT IN BS

5,000 worth of GC

or every signed and returned CTS
(to AMU) within 30 days from RS D



CTS AS REQUIREMENT IN BS

Promo Period:

Reservations from July 1- September 30, 2019

Entitlement:

Reserved from July 1- September 30, 2019

Applicable to all booked accounts with submitted CTS

Parking units not included

Signed and complete CTS must be submitted to AMU within 30 days from RS Date

Exclusions:

Accounts generated from Site Offices

International Accounts

Promo Mechanics:

Buyer must completely sign the Contract to Sell and return to AMU within 30 days from RS Date

Qualified sellers will be given 5,000 worth of Sodexo GC

Release of Sodexo GC

Upon clearance of DP

Q3 PRODUCTIVITY PROGRAM

**SELL
CASH** **MOR**

E

As much as

200K

Individual Incentive

Q3 PRODUCTIVITY PROGRAM

SELL MORE CASH

COMMITTED SALES					
<i>Based on NSP/ Cumulative</i>		1st Level	2nd Level	3rd Level	
3.000.000	-	5.000.000	7.000	7.000	7.000
5.000.001	-	10.000.000	14.000	14.000	14.000
10.000.001	-	15.000.000	21.000	21.000	21.000
15.000.001	-	20.000.000	28.000	28.000	28.000
20.000.001	-	30.000.000	42.000	42.000	42.000
30.000.001	-	40.000.000	56.000	56.000	56.000
40.000.001	-	50.000.000	70.000	70.000	70.000
50.000.001	-	60.000.000	84.000	84.000	84.000
60.000.001	-	70.000.000	98.000	98.000	98.000
70.000.001	-	90.000.000	112.000	112.000	112.000
90.000.001	-	100.000.000	126.000	126.000	126.000
100.000.001	-	above	140.000	140.000	140.000

Q3 PRODUCTIVITY PROGRAM

SELL MORE CASH MORE

BOOKED SALES					
<i>Based on NSP/ Cumulative</i>		1st Level	2nd Level	3rd Level	
3.000.000	-	5.000.000	10.000	10.000	10.000
5.000.001	-	10.000.000	20.000	20.000	20.000
10.000.001	-	15.000.000	30.000	30.000	30.000
15.000.001	-	20.000.000	40.000	40.000	40.000
20.000.001	-	30.000.000	60.000	60.000	60.000
30.000.001	-	40.000.000	80.000	80.000	80.000
40.000.001	-	50.000.000	100.000	100.000	100.000
50.000.001	-	60.000.000	120.000	120.000	120.000
60.000.001	-	70.000.000	140.000	140.000	140.000
70.000.001	-	90.000.000	160.000	160.000	160.000
90.000.001	-	100.000.000	180.000	180.000	180.000
100.000.001	-	above	200.000	200.000	200.000

Q3 PRODUCTIVITY PROGRAM

SELL MORE CASH

SALES CHANNEL	1st Level	2nd Level	3rd Level
	Min. 2 Resd'l units CS/BS	Min 4 Resd'l units CS/BS	Min 5 Resd'l units CS/BS
ASC (first 100 sellers)	PS	TL/BM	SBM/DSM
BOP (first 100 sellers)	SE/BA	SM	DM/LBG/CBG
CSG (first 100 sellers)			
CSG	CAO	AM/TL	
IMG	IMO	AM/TL	
Digital	OPS	AM/TL	
AUS/AUM	IPS	TL	SM
VSMIN (first 50 sellers)			
VM CSG	CAO	AM/TL	
VM IHG	PS	SM	
VM Broker	SE/BA	SM	DM/LBG/CBG

Sell More, Cash More Mechanics

Promo Period

Reserved from July 2- September 25, 2019

Tagged as CS within 20 days from RS Date (not later than Sept. 25, 2019)

Tagged as BS within 30 days from RS Date (not later than Sept. 25, 2019)

Entitlement of seller

Applicable to all accredited sellers

No pending ethics case

Active at the time of promo release

Entitlement of account

Reserved and committed/booked from July 2 - Sept, 25, 2019

Tagged as CS within 20 days from RS Date (not later than Sept. 25, 2019)

Tagged as BS within 30 days from RS Date (not later than Sept. 25, 2019)

Accounts must be updated at the time of release

RAP must be complied on or before Sept. 30, 2019

Promo Mechanics

Seller must achieve the minimum required no. of committed/booked sales within the promo duration

Total amount of CS accounts shall be based on the CS Incentive table (values)

Total amount of BS accounts shall be based on the BS Incentive table (values)

Based on Net Selling Price (TMS Price less VAT, if applicable)

Values are cumulative

Parking units included (values)

Cash incentive is subject to applicable tax

Release of cash incentive in November 2019

Avida REWARDS 2019





Check Your Points

<https://avidasellersincentives.avail>

AVIDA REWARDS



Concept:

Every 500K worth of RSBS corresponds to 100 points which the Seller may accumulate and use to redeem items through Avail.at. Each 100 points shall be distributed based on existing Incentive distribution of each SBU

Promo Period:

Reserved from January 2 to November 25, 2019

BS Documents must be submitted within 30 days from RS Date

For Reservations from October 26 - November 25, 2019, BS documents must be submitted not later than November 25, 2019

Booked until November 29, 2019 (officially tagged as booked by Amicassa)

Promo Entitlement

1. Applicable for all RSBS Avida units and parking units based on Net Selling Price
2. Account is reserved and booked within the promo period
3. Every 500K worth of RSBS correspond to points that may be used to redeem items from Avail.at as indicated in the table
4. Any amount in excess of P500K selling price will neither be counted nor combined with succeeding sales
5. Earning of points will be on a per account basis
6. Points are cumulative per seller
7. Seller will be notified upon entitlement
8. To redeem the points, seller must register at the Avail.at portal
9. Redemption may be done every April, July, October & December 2019
10. Excess points after redemption will remain in the system and may be added to future points within the promo period
11. Final redemption is on January 31, 2020
12. All items are subject to change without prior notice based on availability but with the same promo value
13. Re-RS account is not included in the promo
14. Applicable only to 20,000 or higher reservation fee

**Happy
Selling**

