

INTEROFFICE MEMORANDUM

Reference #: SM-20-02-005

TO : PROJECT DEVELOPMENT

FROM : SALES MANAGEMENT

DATE : February 13, 2020

SUBJECT : Extension of 20% DP- 80% Balance Promo Payment for Various Projects

CC : JB/ Div2/ OJ/ LG/ EBROKER/ INTERNATIONAL/ SALES ADMIN/ PROJ. DEV'T/ FINANCE/ DOCS/ ACCOUNTING/ BUSINESS PROCESS/ DICA/MKTG/ REMEDIAL

In line with our ongoing effort to sell out the remaining units of the following projects, we would like to seek your approval for the extension of current 20/80 promo payment term (Reference#: PD-20-01-008). Kindly see the promo mechanics below.



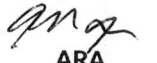
PROJECT	PROMO PERIOD	PROMO TERM
AGP, ATR, PMR, SAT	March 1, 2020 - May 31, 2020	20% DP- 80% Bank Financing

APRIL 30, 2020

Implementing Guidelines:

- I. Applicable to **March 1, 2020 - ~~May 31, 2020~~** reservations only. Reservations made after the promo period will refer back to the standard payment term of the project.
- II. This promo term is not applicable to 1BR units priced at Php 3.4Mn and below for the Atherton (ATR), Prisma Residences (PMR) and Satori Residences (SAT).
- III. Accounts who availed this promo shall automatically be under **Bank Financing** which subject to Bank Financing guidelines.
- IV. This promo term is only applicable for **FILIPINO CLIENTS** and **FOREIGNERS WITH FILIPINO SPOUSE ONLY**.
- V. Term for parking will follow promo payment term of the unit. Term is not applicable if client will only purchase parking.
- VI. **No regular discount** applicable.
- VII. Standard closing fees apply.
- VIII. This promo term is **not valid** in conjunction with other promos and/or discounts

For your approval please.

Noted by:  FCO SVP for Sales	Recommended by:  DOY AVP, PD	Approved by:  ARA President
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