



STONECREST

STONECREST INVESTMENT PROPOSAL
PROMO PAYMENT TERMS & DISCOUNT 2020

Phase	1	1	1	1	1	1	1
Block #	1	1	1	1	1	1	1
Lot #	8	8	8	8	8	8	8
Area in sqm	615	615	615	615	615	615	615
Price per sqm	22,050	22,050	22,050	22,050	22,050	22,050	22,050
SELLING PRICE (VAT INCLUSIVE)	13,560,750	13,560,750	13,560,750	13,560,750	13,560,750	13,560,750	13,560,750
OUTRIGHT DISCOUNT	3,390,188	2,712,150	2,034,113	2,034,113	1,356,075	1,356,075	
NET SELLING PRICE	10,170,563	10,848,600	11,526,638	11,526,638	12,204,675	12,204,675	13,560,750
PAYMENT TERMS	CASH	DEFERRED: 24 MONTHS	DEFERRED: 36 MONTHS	BANK FINANCING: 24 MONTHS	BANK FINANCING: 36 MONTHS	INSTALLMENT: 24 MONTHS	INSTALLMENT: 36 MONTHS
	CASH PAYABLE WITHIN 30 DAYS	24 MONTHS STRAIGHT, NO INTEREST	5% SPOT DP, 95% IN 36 MONTHS, NO INTEREST	5% SPOT DP, 15% IN 24 MONTHS, 80% LUMP SUM / BANK FINANCING	5% SPOT DP, 15% IN 36 MONTHS, 80% LUMP SUM / BANK FINANCING	20% DP IN 24 MONTHS, 80% LUMP SUM / BANK FINANCING	20% DP IN 36 MONTHS, 80% LUMP SUM / BANK FINANCING
OUTRIGHT DISCOUNT IN %	25%	20%	15%	15%	10%	10%	0%
RESERVATION FEE	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00
1st	10,070,562.50	447,858.33	476,331.88	476,331.88	510,233.75	97,538.96	72,559.72
2nd		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
3rd		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
4th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
5th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
6th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
7th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
8th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
9th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
10th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
11th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
12th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
13th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
14th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
15th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
16th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
17th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
18th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
19th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
20th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
21st		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
22nd		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
23rd		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
24th		447,858.33	304,175.16	72,041.48	50,852.81	97,538.96	72,559.72
25th			304,175.16	72,041.48	50,852.81	9,763,740.00	72,559.72
26th			304,175.16	9,221,310.00	50,852.81		72,559.72
27th			304,175.16		50,852.81		72,559.72
28th			304,175.16		50,852.81		72,559.72
29th			304,175.16		50,852.81		72,559.72
30th			304,175.16		50,852.81		72,559.72
31st			304,175.16		50,852.81		72,559.72
32nd			304,175.16		50,852.81		72,559.72
33rd			304,175.16		50,852.81		72,559.72
34th			304,175.16		50,852.81		72,559.72
35th			304,175.16		50,852.81		72,559.72
36th			304,175.16		50,852.81		72,559.72
37th					50,852.81		10,848,600.00
38th					9,763,740.00		
TRANSFER FEES 3% OF NCP	305,116.88	325,458.00	345,799.13	345,799.13	366,140.25	366,140.25	406,822.50