



DMCI HOMES



ALDER
RESIDENCES

Sales Kit

as of August 28, 2020

PROJECT NAME & LOGO

NAME

Alder - wood from a tree known for creating a lush environment for animal and plant life.

LOGO

Icon – leaves depicting ‘resort-inspired’ lifestyle

Diamond like shape - represents ‘exclusivity’ of Acacia Estates community.





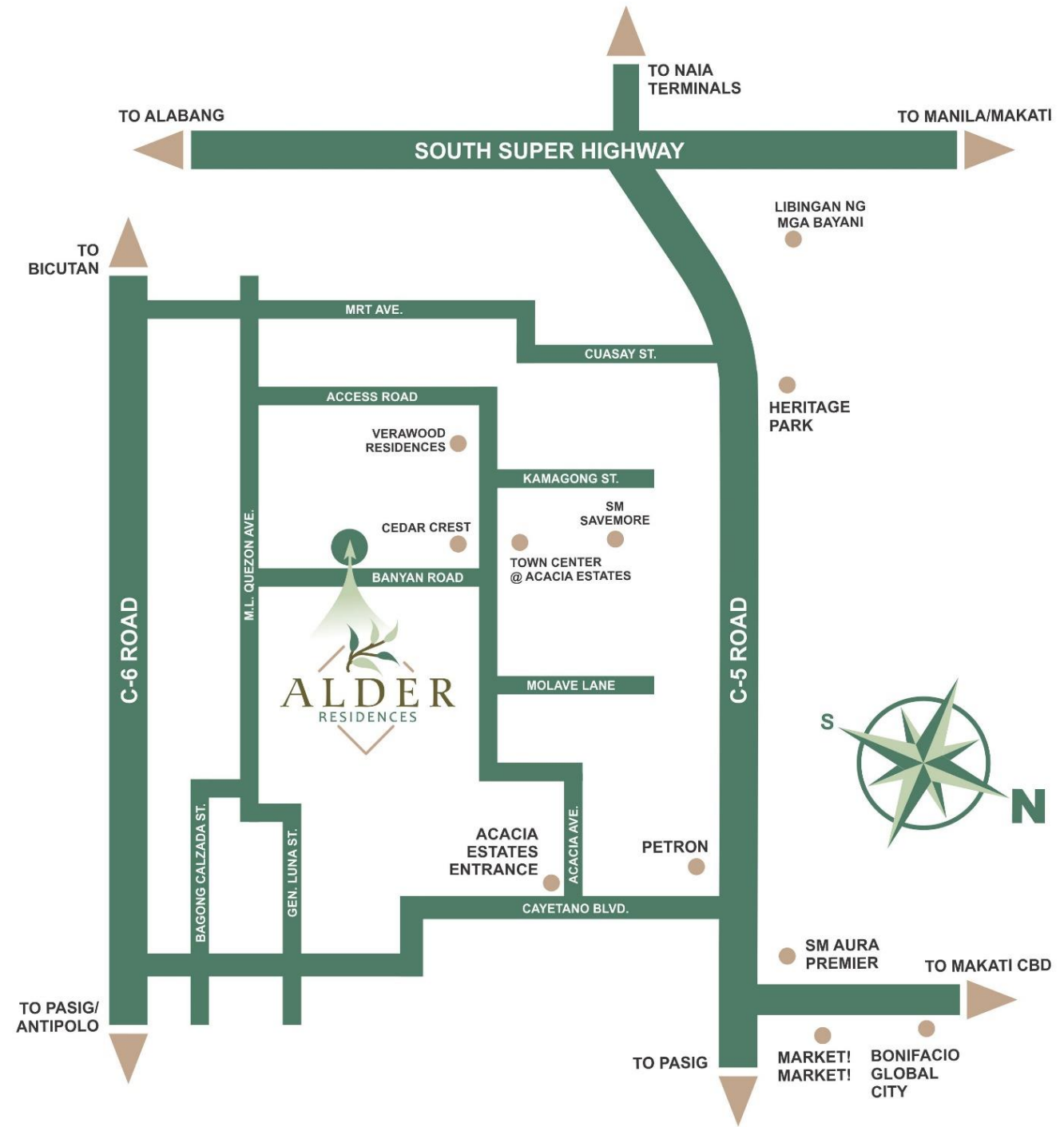
PROJECT OVERVIEW

- **LOCATION:** Banyan Rd., Acacia Estates, Taguig City
- **DEVELOPMENT TYPE:** High-Rise Condominium
- **ARCHITECTURAL THEME:** Modern Artisanal
- **BUILDINGS:**
 1. Andea - 18 storeys
 2. Manzuria - 18 storeys
 3. Oregon - 18 storeys
 4. Sylvan - 18 storeys
- **UNIT TYPES:** 2BR and 3BR



LOCATION

Accessible via C5 Road and a few minutes away from major CBDs



Makati CBD



BGC



Ortigas Center

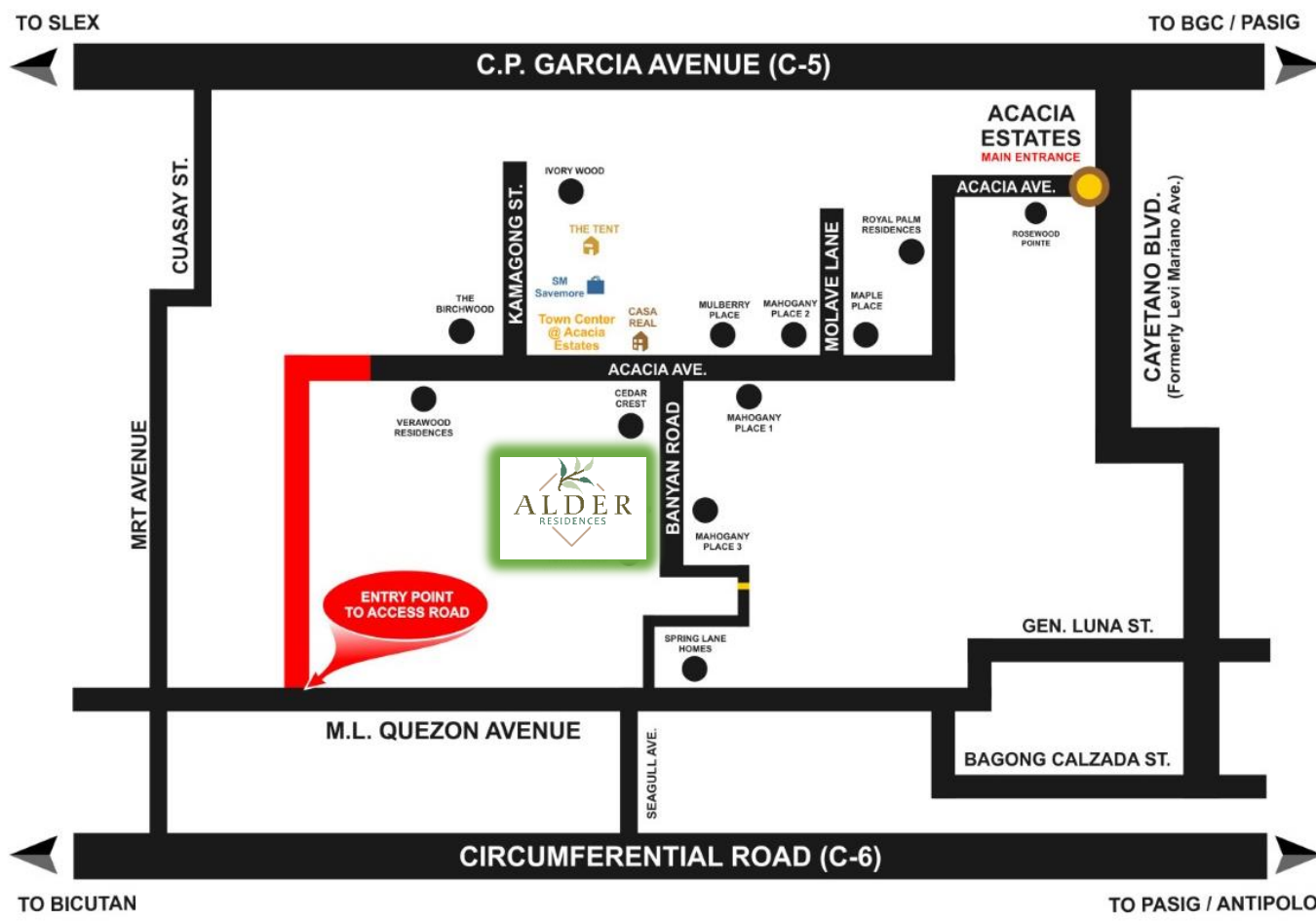




ACACIA estates

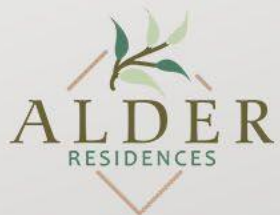


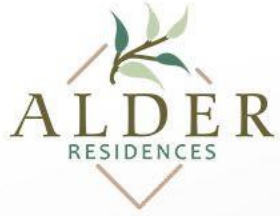
TOWN CENTER ACACIA ESTATES





KEY PLACES OF INTEREST





Key Places of Interest

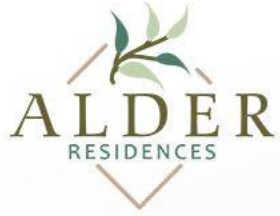


COMMERCIAL ESTABLISHMENTS



SM Savemore	500m/3mins
Grace Mall	1.5km/5mins
Vista Mall	3.3km/8mins
SM Aura	3.8km/8mins
Venice Grand Canal Mall	4.1km/10mins
Market! Market!	4.6km/11mins
Uptown Mall	5.8km/11mins
Bonifacio High Street	5.9km/14mins





Key Places of Interest

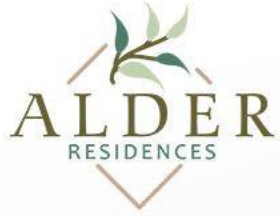


EDUCATIONAL INSTITUTIONS

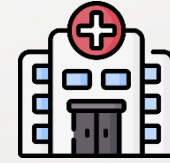


MINT College	4.7km/12mins
Enderun Colleges	4.8km/12mins
Treston International College	5.2km/11mins
Integrated Montessori	5.4km/12mins
The British School Manila	5.6km/11mins
International School Manila	6.1km/12mins
Colegio San Agustin – Makati	7.1km/16mins
Assumption College	8km/18mins





Key Places of Interest



HEALTH INSTITUTIONS

Medical Center, Taguig	1.8km/5mins
St. Luke's Medical Center, BGC	6km/13mins
Makati Medical Center	10.1km/22mins



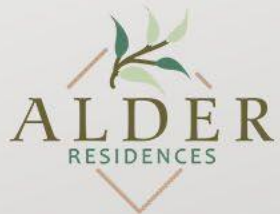
SECURITY AND SAFETY

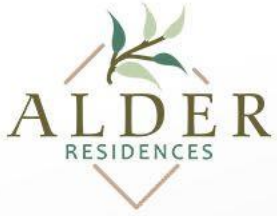
Taguig City Police Station	2km/8mins
Makati City Police Station	2.5km/8mins
PAO Ville Fire Station	5.7km/18mins





TARGET MARKET





Target Market



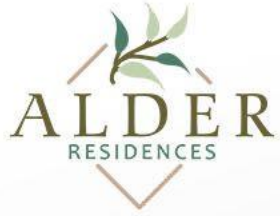
End Users

- Primary Home
- Upgraders



Investors

- Rental Income
- Additional Property



End Users

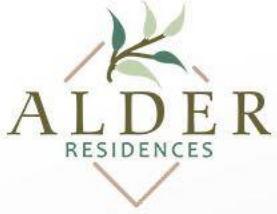
Demographics

- Established Individuals
- Ages 35 to 50 years of age
- Families

Reason for Purchase

- Primary Home
- Upgraders
 - Outgrown their first Acacia Estates home
 - Renters inside Acacia Estates





Investors

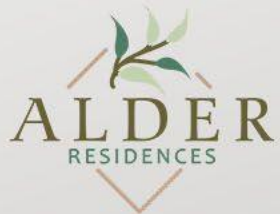
Reason for Purchase:

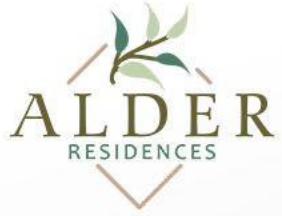
- **Rental Income**
 - Utilize the property as a source of income thru rent.
- **Additional Property**
 - Utilize the property as an asset and take advantage of **future appraisal rates.**
 - Vacation Home





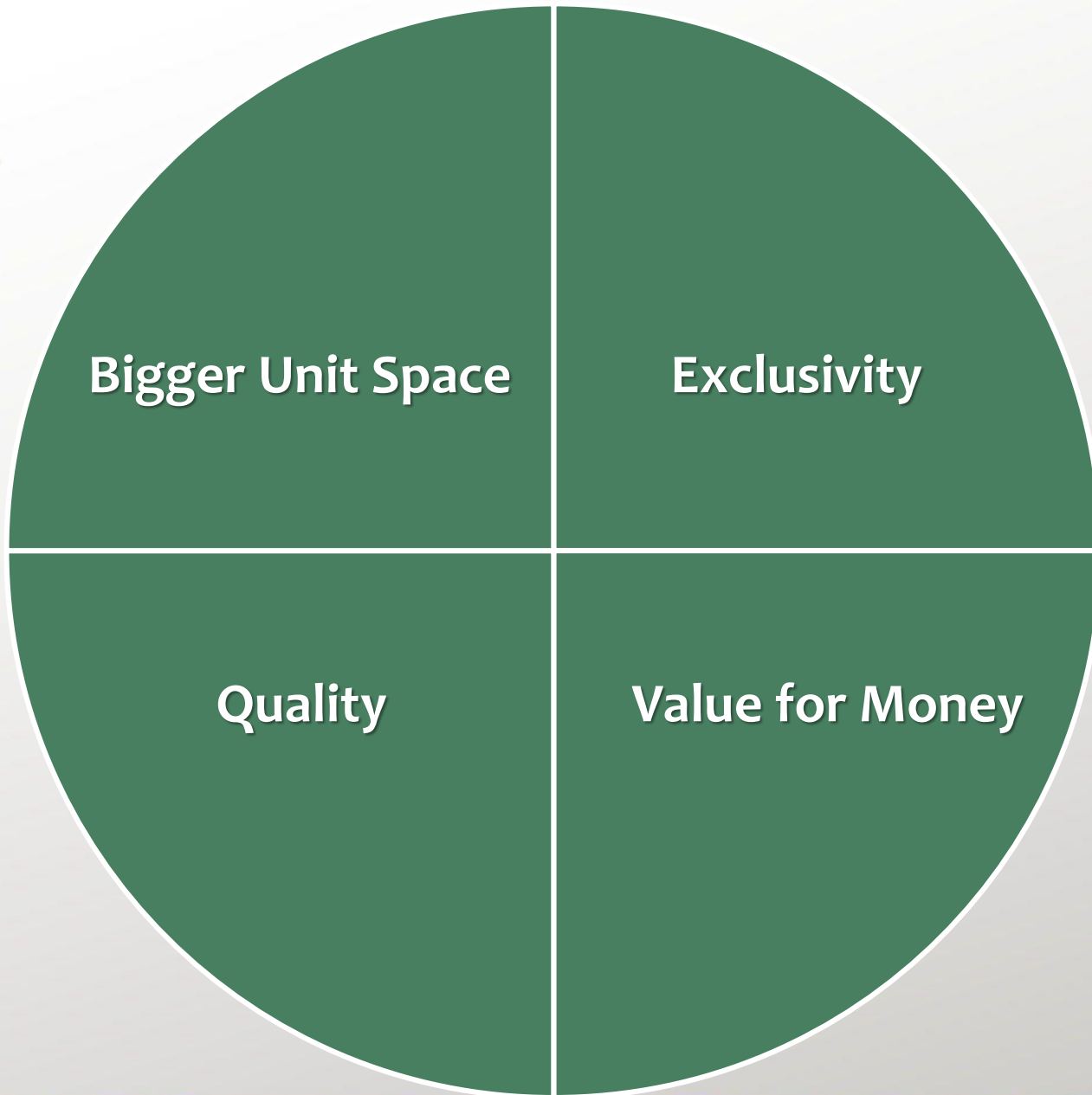
VALUE PROPOSITION

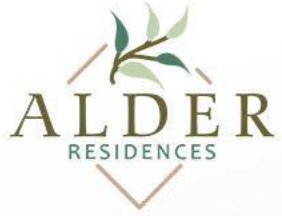




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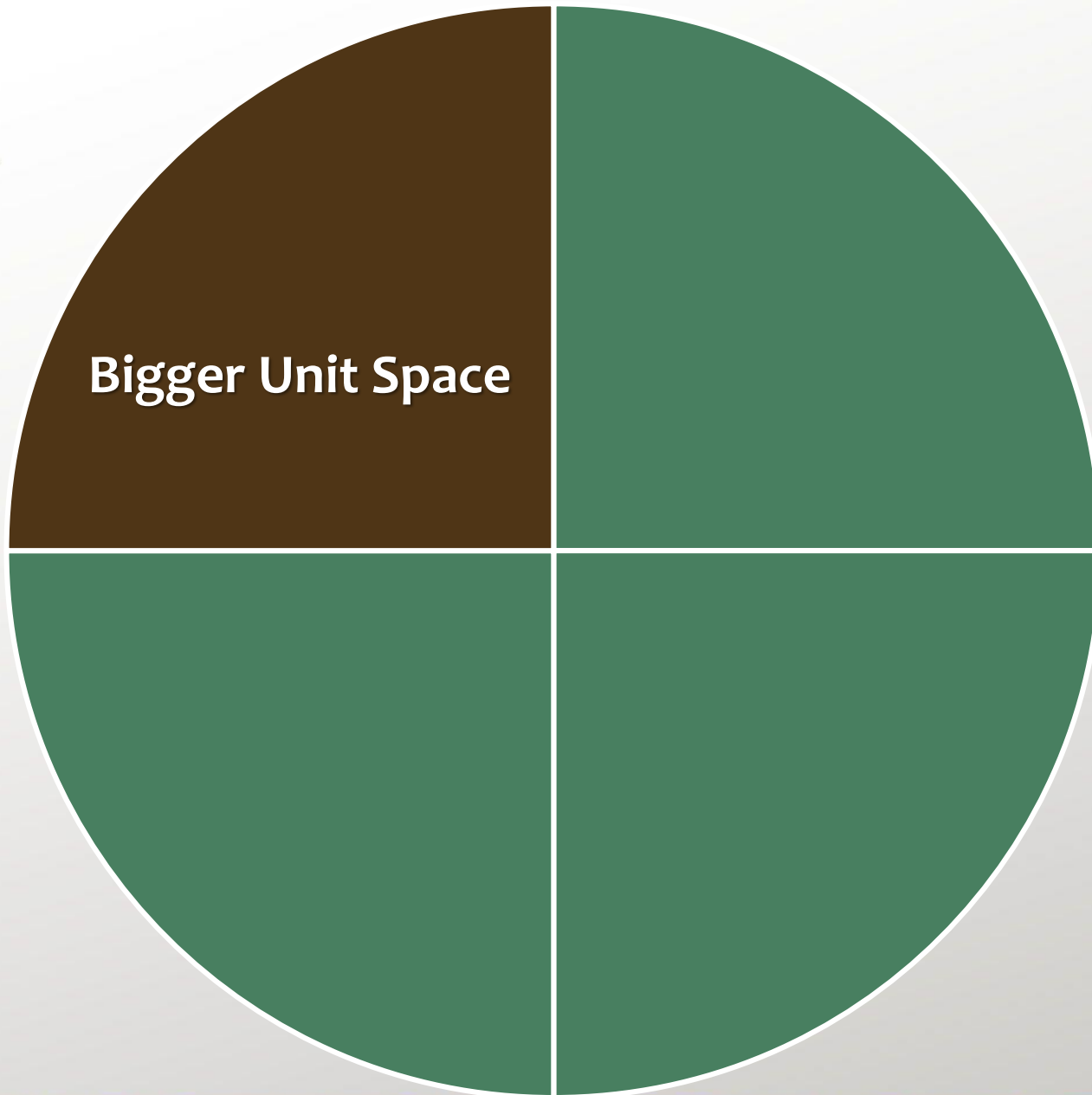
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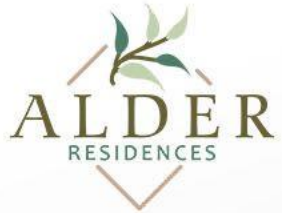


2 Bedroom Unit

Average Unit Size

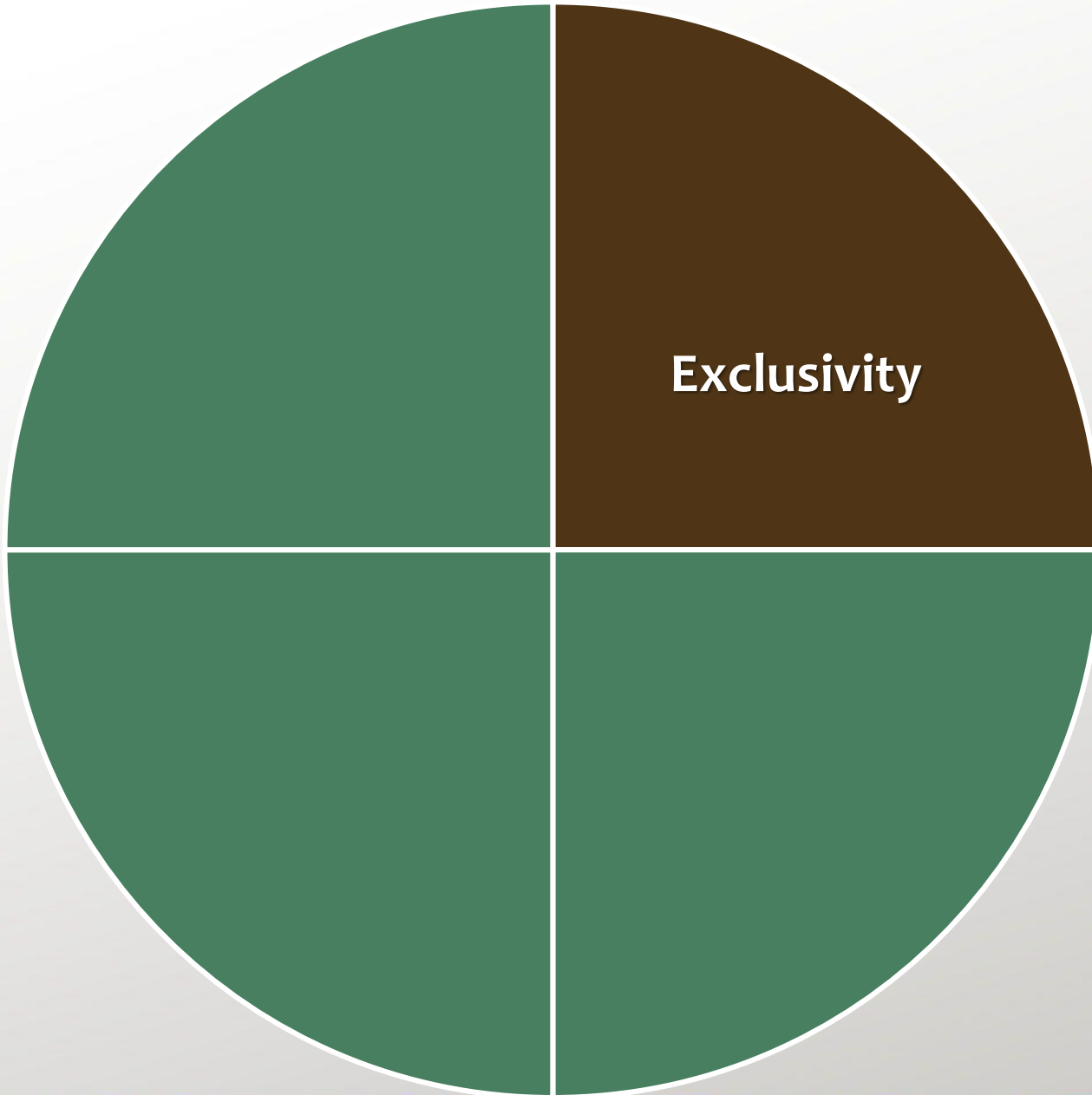
Alder Residences	68 sqm
Standard DMCI Unit	56 sqm





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Guarded Community

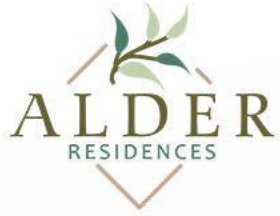


Privacy



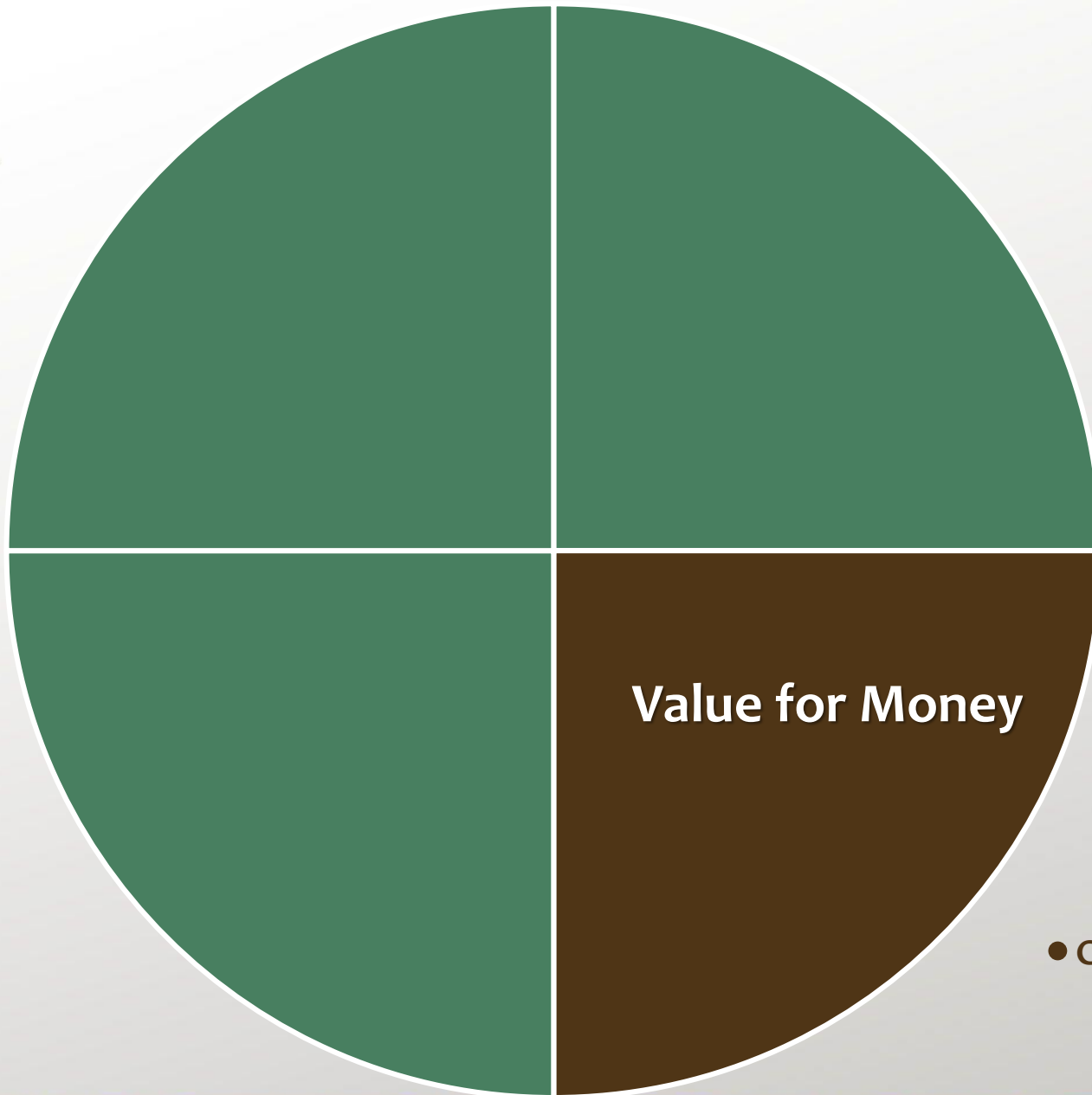
Private Township





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Lower Price/Sqm vs. Big Unit Size



73 sqm



*compared to competition

Premium Amenities and Features



- Swimming Pools ● Basketball Court
- Children's Play Area ● Linear Park ● Picnic Area
- Entertainment Room ● Coworking Space

AND MANY MORE!!!





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DMCI HOMES

PH's First Quadruple A Contractor



DESIGNED WITH

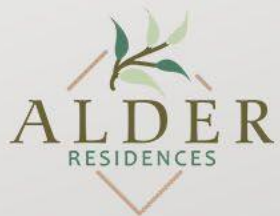


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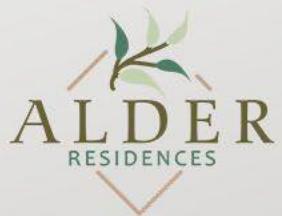


PROJECT IN FOCUS

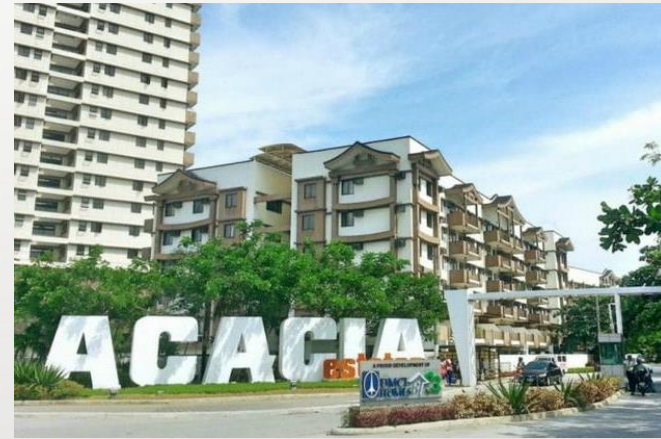




LOCATION



ESTABLISHED COMMUNITY



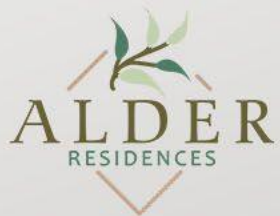
LOCATION



5-MIN WALK TO ACACIA TOWN CENTER

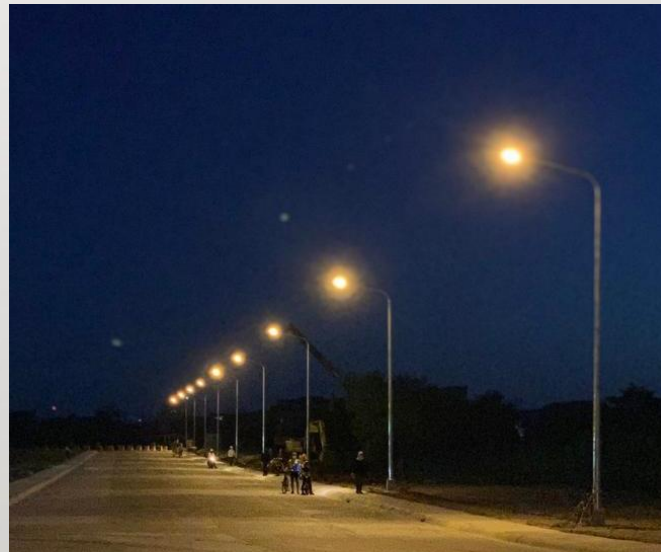
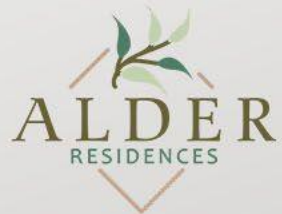


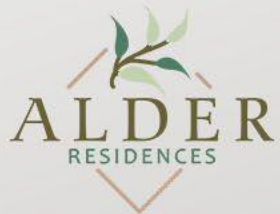
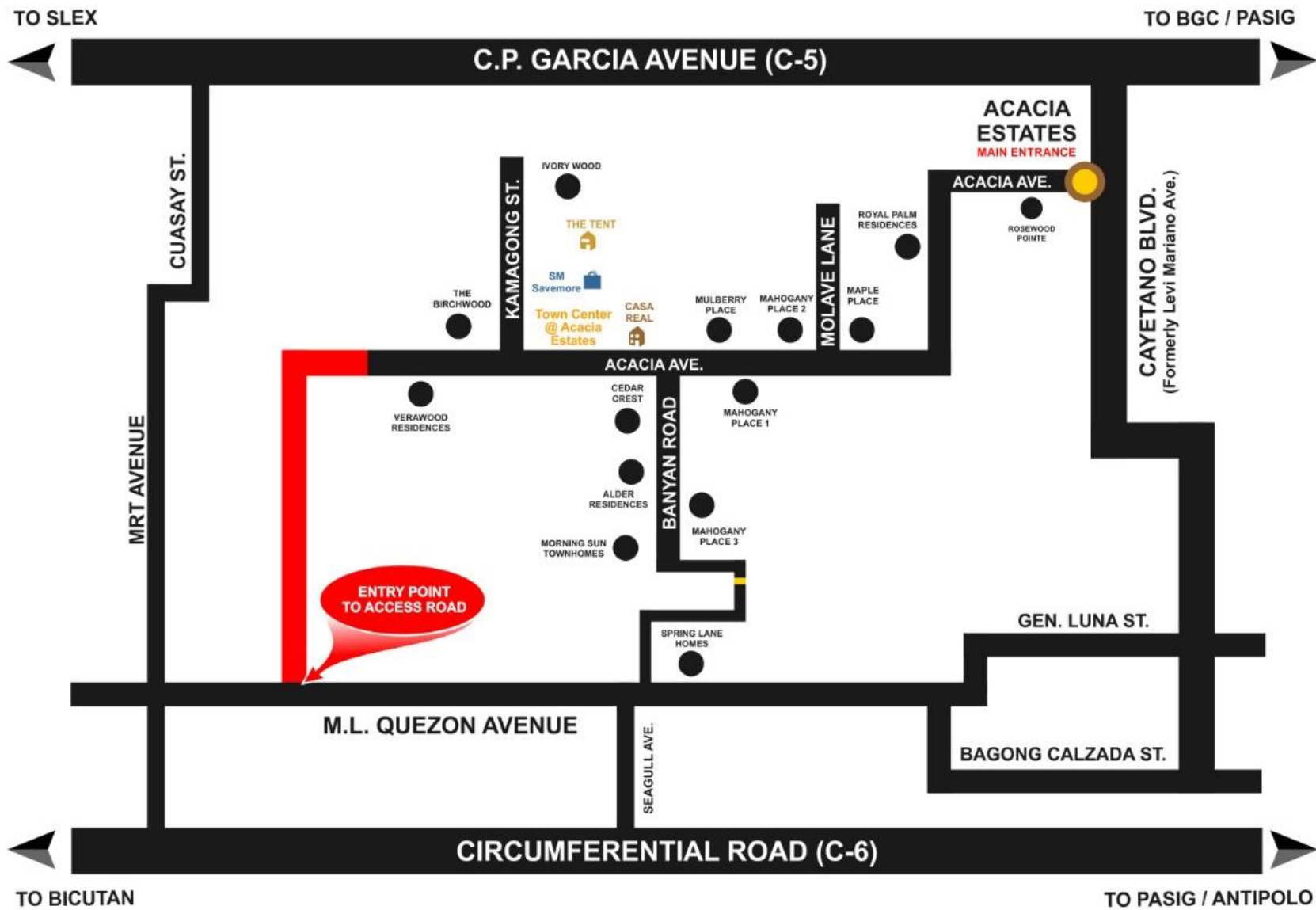
LOCATION

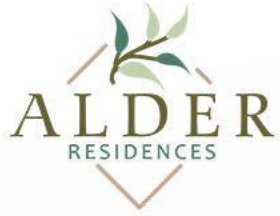




ADDITIONAL ACCESS POINTS







PROJECT SUMMARY



28,607 sqm



(4) 18-Storey HRB



17/18 Residential Levels
1,515 Units



2 Basement Parking Levels
1,217 Parking Slots



1 Amenity Level

80% Parking Ratio





THEME

Modern Artisanal





Andea
348 units

Manzuria
377 units

Oregon
413 units

Sylvan
377 units



AMENITIES





SITE DEVELOPMENT

1. Entrance Gate & Guardhouse
2. Drop Off Area
3. Entrance to Basement Parking
4. Landscaped Garden
5. Lap Pool
6. Leisure Pool
7. Kiddie Pool
8. Lawn Area
9. Play Area
10. Picnic Area
11. Play Court
12. Linear Park





ENTRANCE GATE & GUARDHOUSE



DROP OFF AREA



LANDSCAPED GARDEN



LAP POOL



LEISURE POOL



KIDDIE POOL



PLAY AREA



PICNIC AREA



PLAY COURT



LINEAR PARK



AMENITY CORE



Lumiventt



ANDEA BUILDING
FACADE

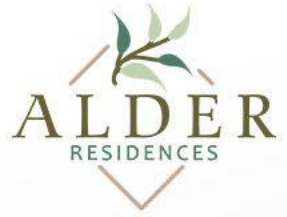




SKY PATIO



SKY PROMENADE



VIEWS



MAKATI & BGC SKYLINE

NORTH VIEW



ANTIPOLO

EAST VIEW



LAGUNA DE BAY

SOUTH VIEW





RECEPTION LOBBY



BAR AREA



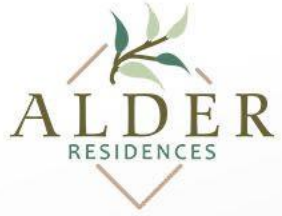
GAME AREA



LOUNGE AREA



ELEVATOR LOBBY



INDOOR AMENITIES



Lounge Area



Game Area



Fitness Gym



Entertainment Room



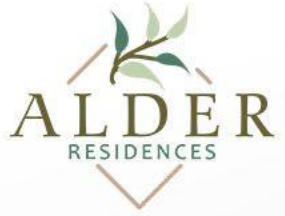
Snack Bar





COWORKING SPACE





FACILITIES



CONVENIENCE STORE

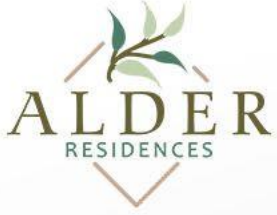


CARD OPERATED
LAUNDRY

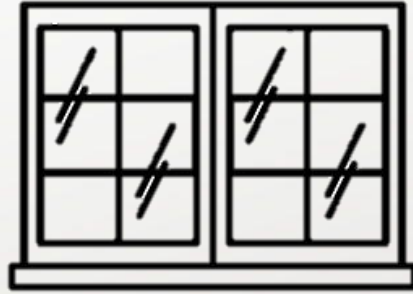


WATER STATION

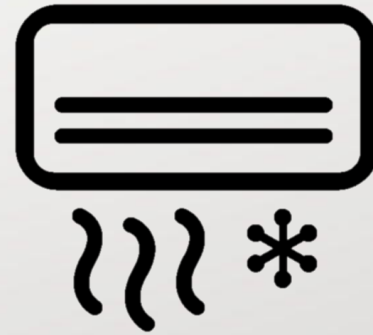




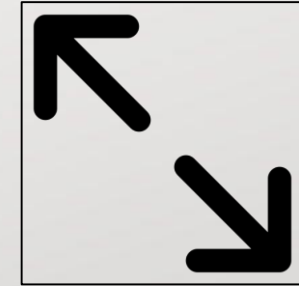
IMPROVED UNIT FEATURES



BIGGER WINDOWS



PROVISION FOR SPLIT
TYPE AIRCONDITION
UNIT



BIGGER UNIT SIZES





2-BEDROOM D

Unit Area 58.50 sqm

Gross Area 67.00 sqm





3-BEDROOM D

Unit Area 102.00 sqm

Gross Area 121.00 sqm



UNIT MIX

Unit Type	Unit Area	Balcony	Gross Area	Inventory
2- BR E	54.00	10.50	64.50	72
2- BR D	58.50	8.50	67.00	833
2- BR C	60.00	10.50	70.00	72
2- BR B	61.00	10.50	71.50	122
2- BR A	61.00	10.50	71.50	72
3- BR C	70.00	14.50	84.50	260
3- BR B	85.50	12.50	98.00	42
3- BR A	92.50	15.00	107.50	18
3- BR D (Deluxe)	102.00	19.00	121.00	24
			TOTAL	1,515



FOR LAUNCH- ANDEA BUILDING

UNITS

Unit Type	Unit Area	Balcony	Gross Area	Inventory
2- BR C	58.50	8.50	67.00	170
2- BR A	61.00	10.50	71.50	50
3- BR C	70.00	14.50	84.50	44
3- BR B	85.50	12.50	98.00	42
3- BR A	92.50	15.00	107.50	18
3- BR D (Deluxe)	102.00	19.00	121.00	24
TOTAL				348

PARKING SLOTS

Single Parking	12.00 – 13.00	116
Tandem Parking	26.00	8*
		124

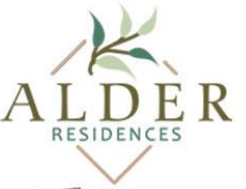
*1 tandem = 2 PS



FLOOR PLANS AND UNIT LAYOUTS (ANDEA)

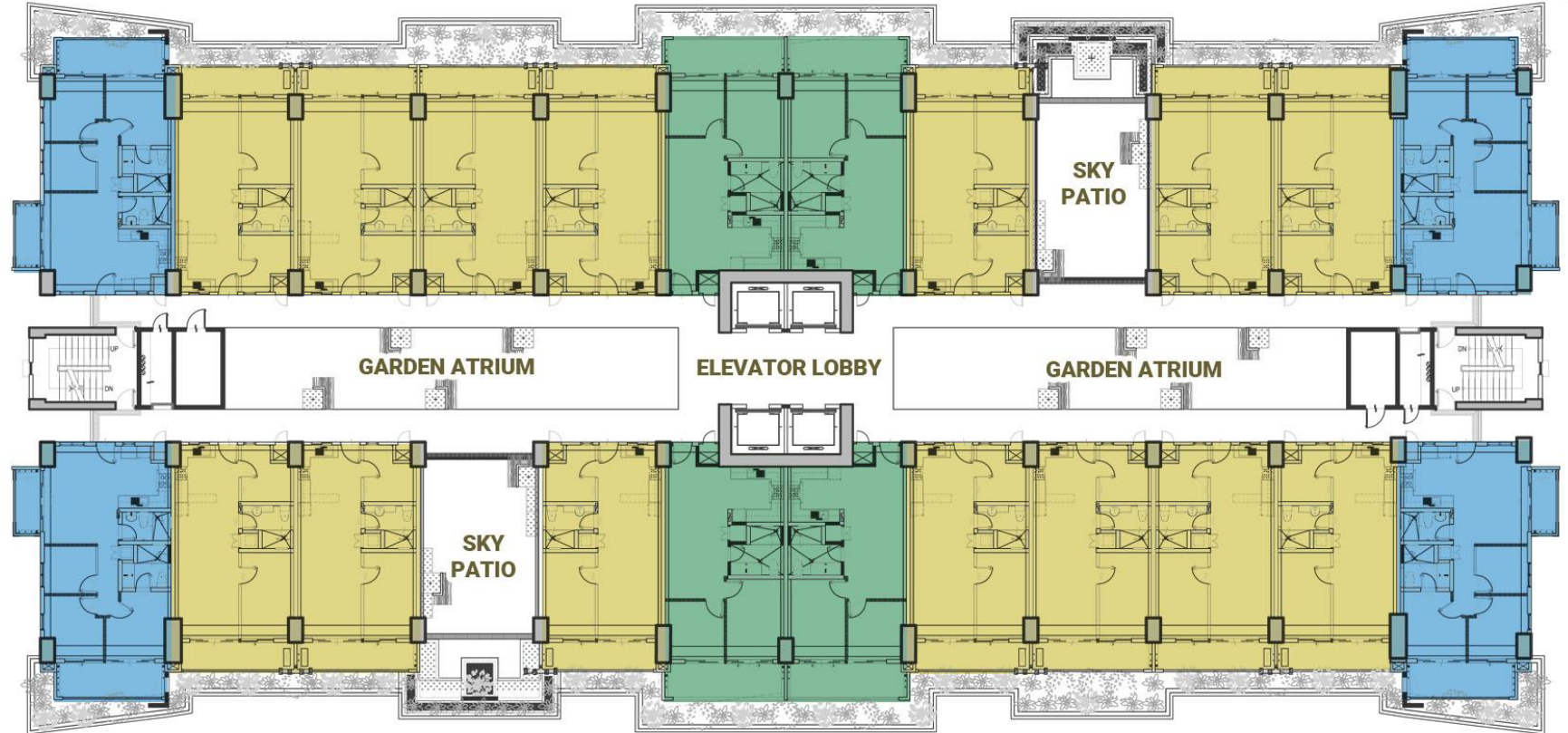


ATRIUM FLOOR



22

Units per Floor



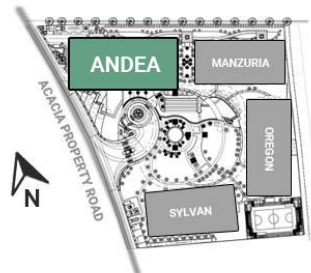
2 Bedroom A (Inner Unit)
Approx. Gross Floor Area: 71.50 sqm



2 Bedroom D (Inner Unit)
Approx. Gross Floor Area: 67.00 sqm



3 Bedroom C (End Unit)
Approx. Gross Floor Area: 84.50 sqm

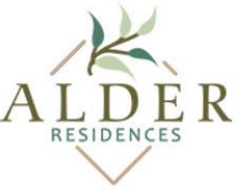


ANDEA 2nd Floor Level Plan

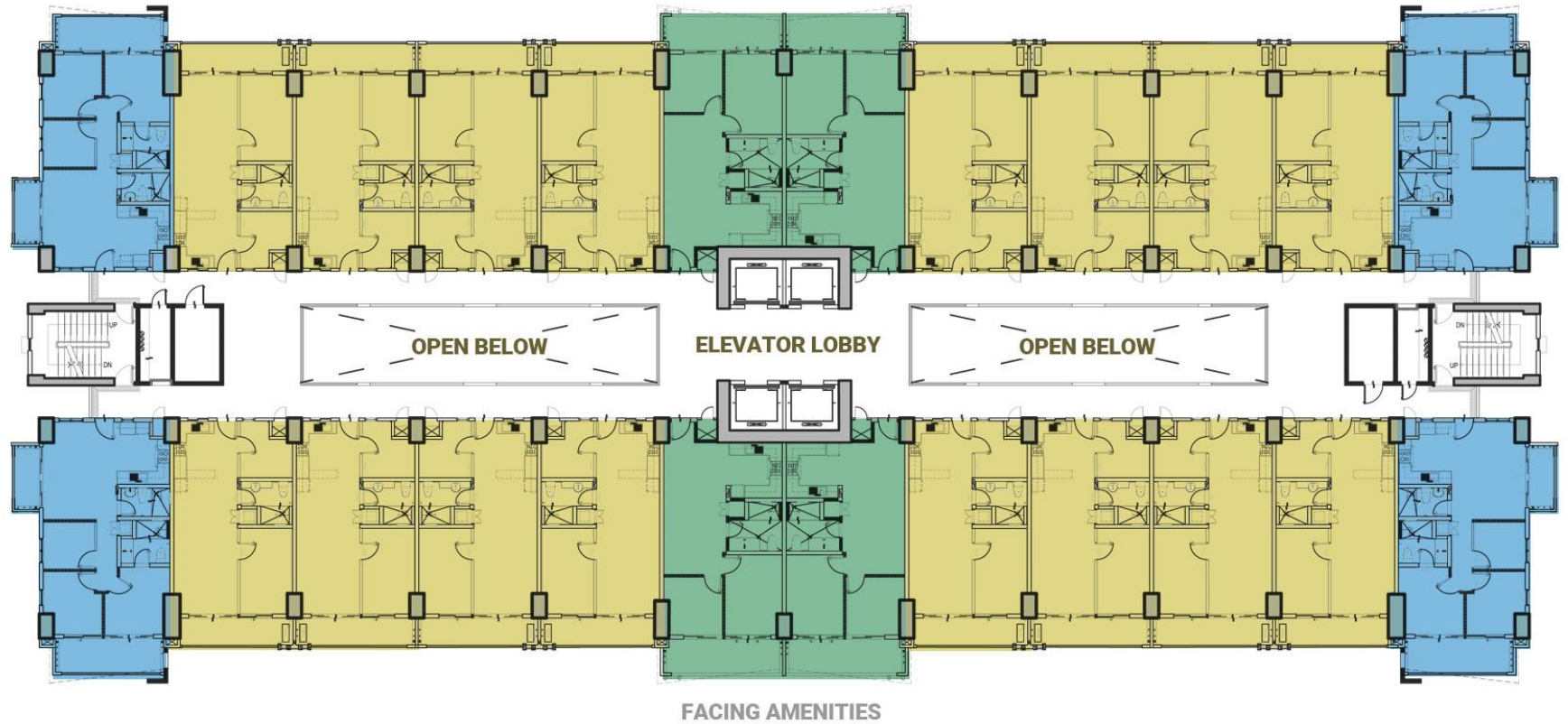
- Plans reflected as visuals are not to scale.
- Actual configurations and features may vary per unit.
- Please check the specifications of the particular unit you are interested on purchasing with your seller.

EFFECTIVE AUGUST 2020

TYPICAL FLOOR



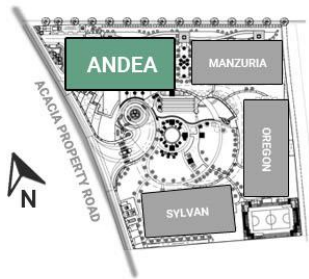
24
Units per
Floor



2 Bedroom A (Inner Unit)
Approx. Gross Floor Area: 71.50 sqm

2 Bedroom D (Inner Unit)
Approx. Gross Floor Area: 67.00 sqm

3 Bedroom C (End Unit)
Approx. Gross Floor Area: 84.50 sqm



ANDEA 5th-7th & 11th-12th Floor Level Plan

- Plans reflected as visuals are not to scale.
- Actual configurations and features may vary per unit.
- Please check the specifications of the particular unit you are interested on purchasing with your seller.

EFFECTIVE AUGUST 2020



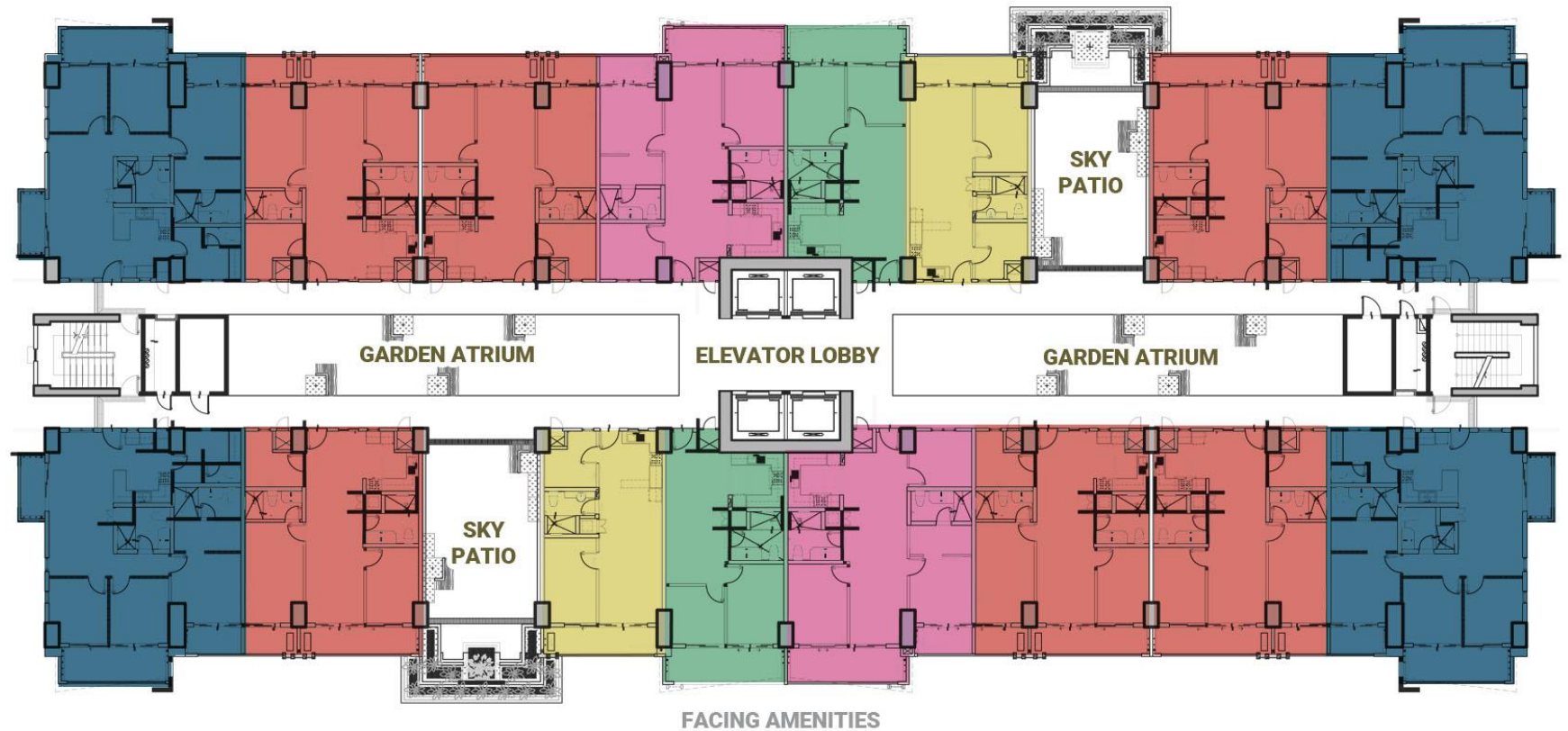
BIGGER UNIT CUTS
14th-19th Floor

ATRIUM FLOOR

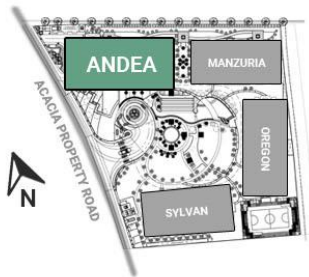


16

Units per Floor



- 2 Bedroom A (Inner Unit)**
 Approx. Gross Floor Area: 71.50 sqm
- 2 Bedroom D (Inner Unit)**
 Approx. Gross Floor Area: 67.00 sqm
- 3 Bedroom A (Inner Unit)**
 Approx. Gross Floor Area: 107.50 sqm
- 3 Bedroom B (Inner Unit)**
 Approx. Gross Floor Area: 98.00 sqm
- 3 Bedroom D (End Unit)**
 Approx. Gross Floor Area: 121.00 sqm



ANDEA 14th Floor Level Plan

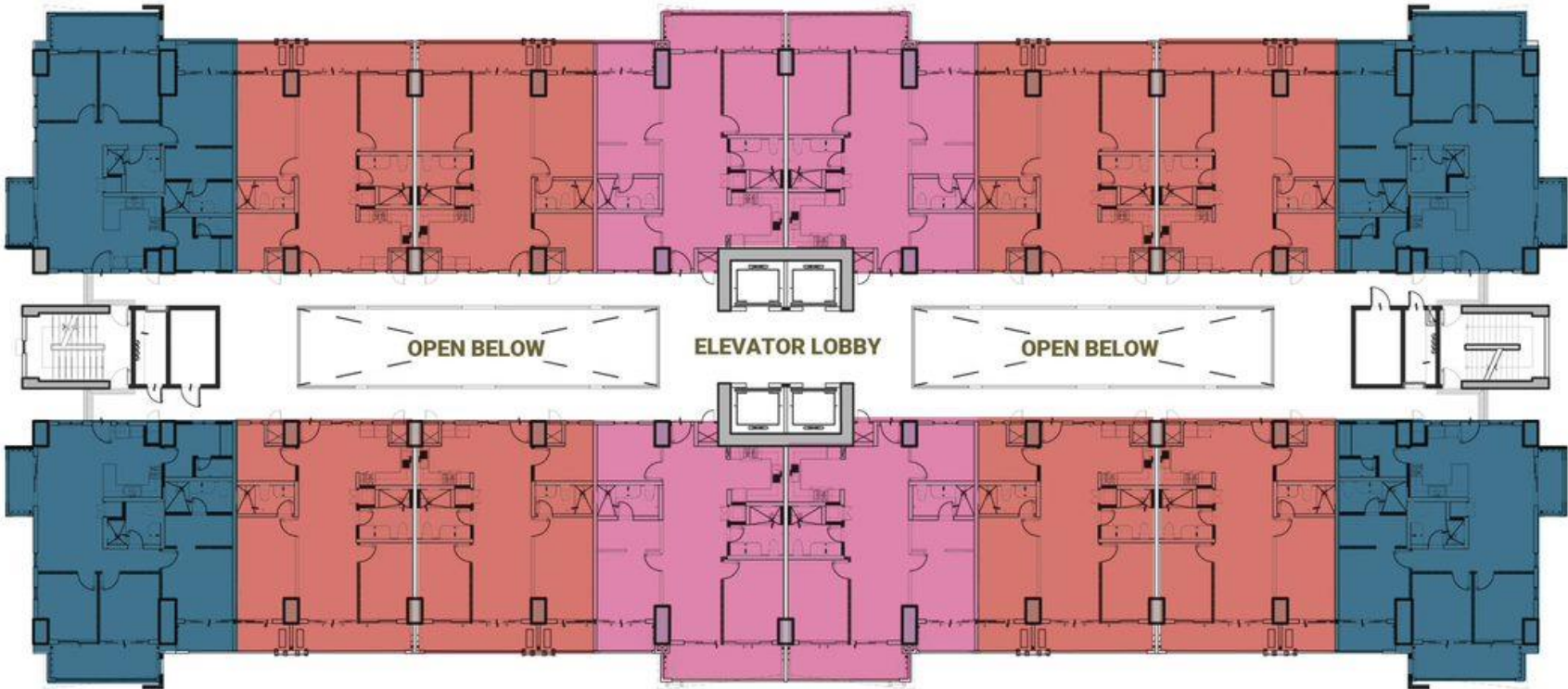
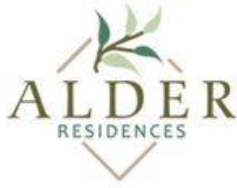
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EFFECTIVE AUGUST 2020

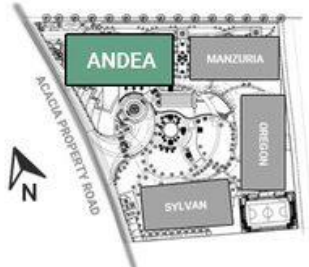
TYPICAL FLOOR

16

Units per Floor



- 3 Bedroom A (Inner Unit)**
Approx. Gross Floor Area: 107.50 sqm
- 3 Bedroom B (Inner Unit)**
Approx. Gross Floor Area: 98.00 sqm
- 3 Bedroom D (End Unit)**
Approx. Gross Floor Area: 121.00 sqm



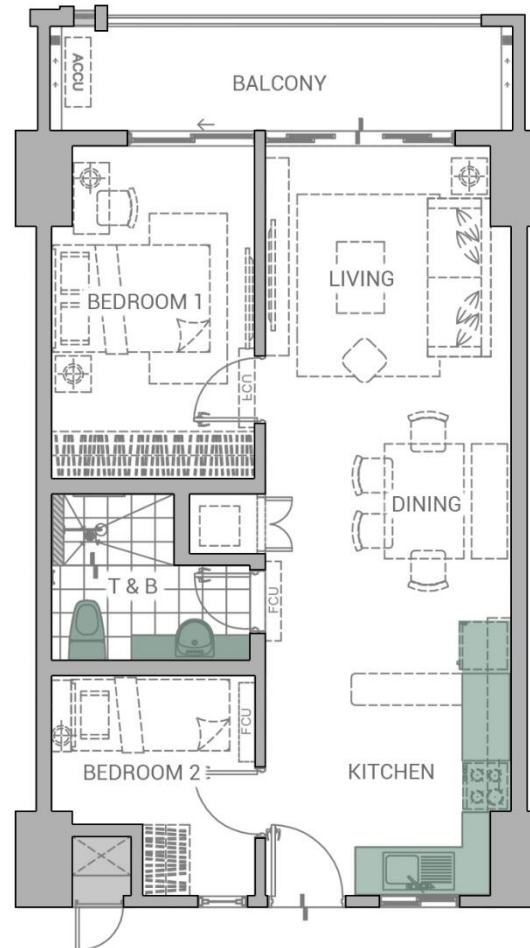
ANDEA 17th-PH Floor Level Plan

- Plans reflected as visuals are not to scale.
- Actual configurations and features may vary per unit.
- Please check the specifications of the particular unit you are interested on purchasing with your seller.

EFFECTIVE AUGUST 2020

2 – Bedroom D

Location	Inner Unit
Floor Level	2 nd – 16 th Floor
Unit Area	58.50 sqm
Gross Area	67.00 sqm



2-BEDROOM D INNER UNIT

AREA ALLOCATION

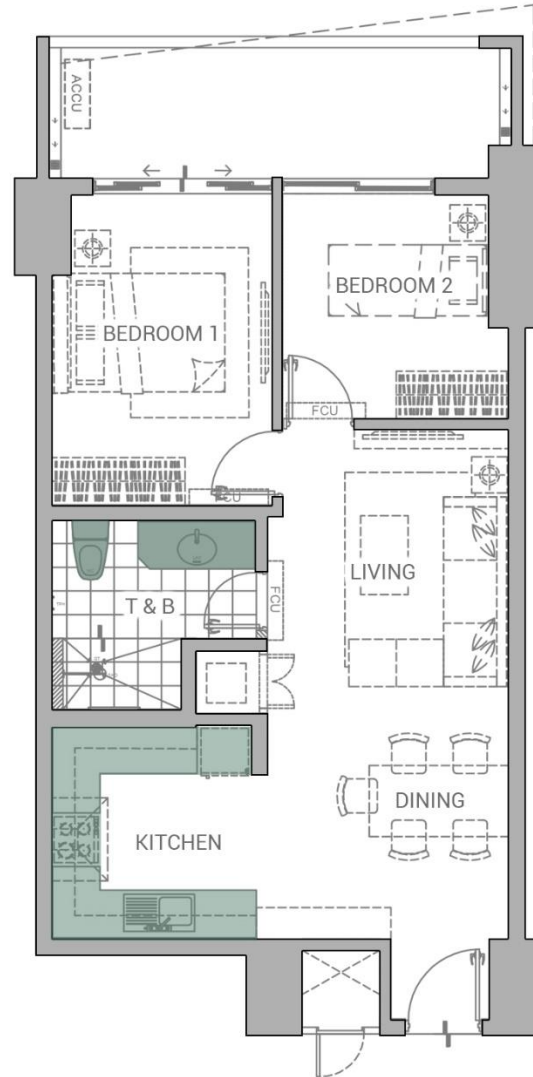
LIVING & DINING	19.41 sq.m
KITCHEN	11.70
BEDROOM 1	12.55
BEDROOM 2	8.44
TOILET & BATH	6.40
BALCONY	8.50

APPROX. GROSS FLOOR AREA: 67.00 sq.m

- T&B LAYOUT AND MATERIAL MAYBE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.
- DIMENSIONS & AREAS MAY VARY BASED ON ACTUAL SITE CONDITION.
- FURNITURE & APPLIANCES ARE NOT INCLUDED.
- FLOOR PLANS DEPICTED IN THIS MATERIAL ARE FOR ILLUSTRATION PURPOSES ONLY.
- ALL PLANS EXCEPT ABOVE MENTION AREA, DETAILS AND SPECIFICATIONS CONTAINED HEREIN ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE AND DO NOT CONSTITUTE PART OF ANY OFFER OR CONTRACT.

2 – Bedroom A

Location	Inner Unit
Floor Level	2 nd – 16 th Floor
Unit Area	61.00 sqm
Gross Area	71.50 sqm



2-BEDROOM A INNER UNIT

AREA ALLOCATION

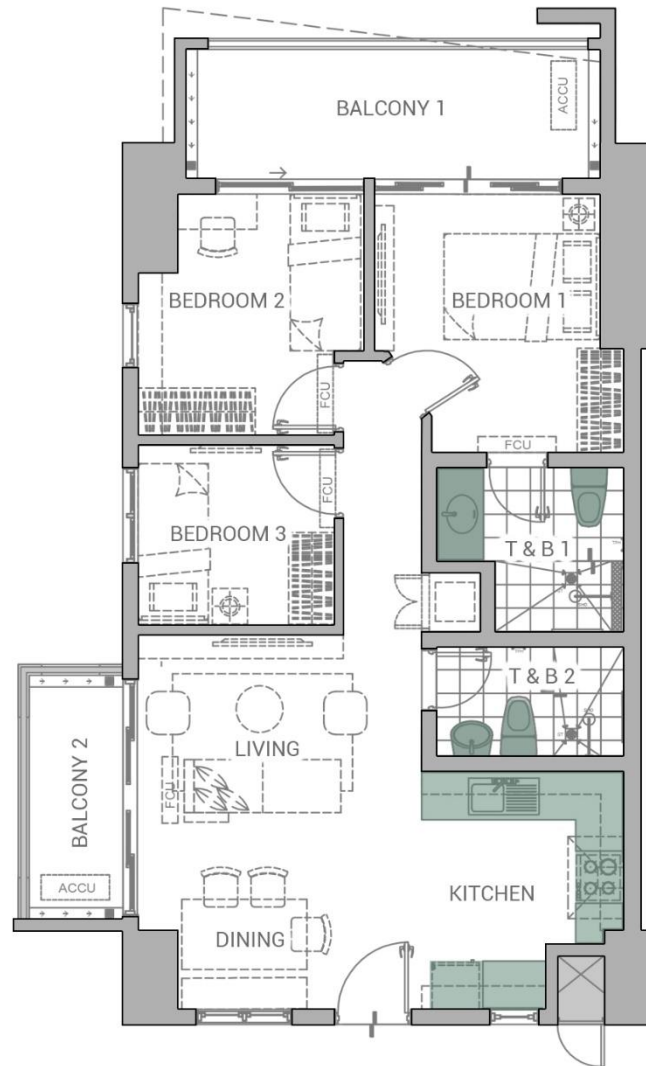
LIVING & DINING	23.52 sq.m
KITCHEN	7.95
BEDROOM 1	12.60
BEDROOM 2	9.60
TOILET & BATH	7.33
BALCONY	10.50

APPROX. GROSS FLOOR AREA: 71.50 sq.m

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3 – Bedroom C

Location	Inner Unit
Floor Level	2 nd – 12 th Floor
Unit Area	70.00 sqm
Gross Area	84.50 sqm



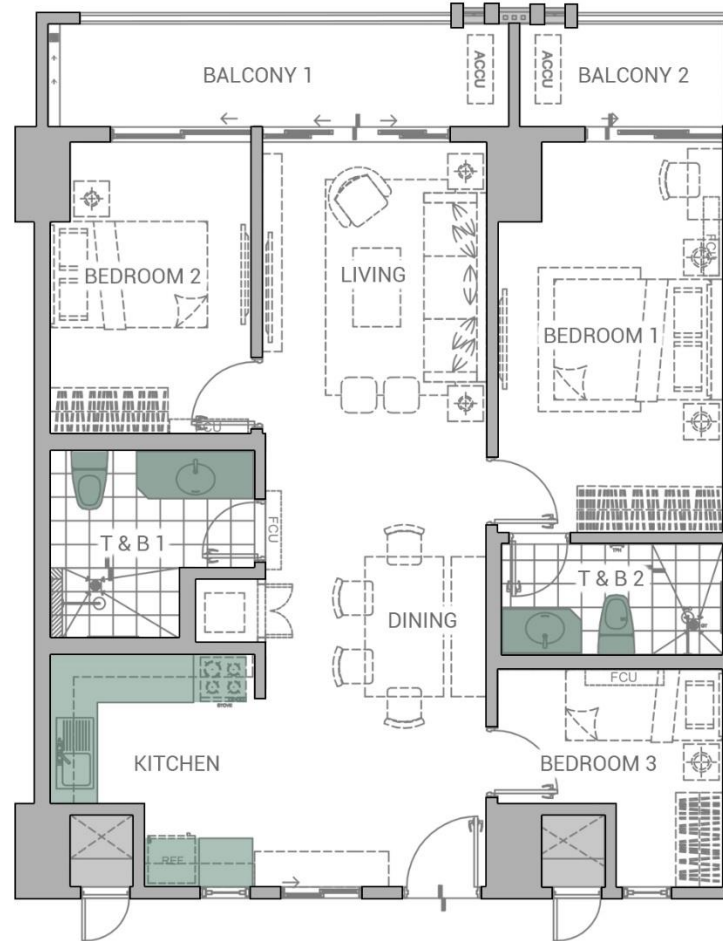
3-BEDROOM C END UNIT AREA ALLOCATION

LIVING & DINING	23.30 sq.m
KITCHEN	8.60
BEDROOM 1	11.35
BEDROOM 2	10.15
BEDROOM 3	7.00
TOILET & BATH 1	6.00
TOILET & BATH 2	4.10
BALCONY 1	10.00
BALCONY 2	4.50

APPROX. GROSS FLOOR AREA: 84.50 sq.m

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- ALL PLANS EXCEPT ABOVE MENTION AREA, DETAILS AND SPECIFICATIONS CONTAINED HEREIN ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE AND DO NOT CONSTITUTE PART OF ANY OFFER OR CONTRACT.

3 – Bedroom B



3-BEDROOM B INNER UNIT AREA ALLOCATION

LIVING & DINING	28.20 sq.m
KITCHEN	8.60
BEDROOM 1	16.26
BEDROOM 2	10.95
BEDROOM 3	9.30
TOILET & BATH 1	7.34
TOILET & BATH 2	4.85
BALCONY 1	8.50
BALCONY 2	4.00

APPROX. GROSS FLOOR AREA: 98.00 sq.m

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- DIMENSIONS & AREAS MAY VARY BASED ON ACTUAL SITE CONDITION.
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Location	Inner Unit
Floor Level	14 th – PH Floor
Unit Area	85.50 sqm
Gross Area	98.00 sqm

3 – Bedroom A



3-BEDROOM A INNER UNIT AREA ALLOCATION

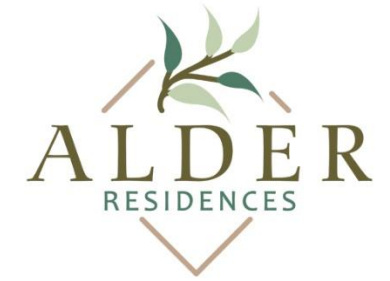
LIVING & DINING	31.67 sq.m
KITCHEN	7.98
BEDROOM 1	16.79
BEDROOM 2	13.32
BEDROOM 3	9.85
TOILET & BATH 1	7.34
TOILET & BATH 2	5.55
BALCONY 1	10.50
BALCONY 2	4.50

APPROX. GROSS FLOOR AREA: 107.50 sq.m

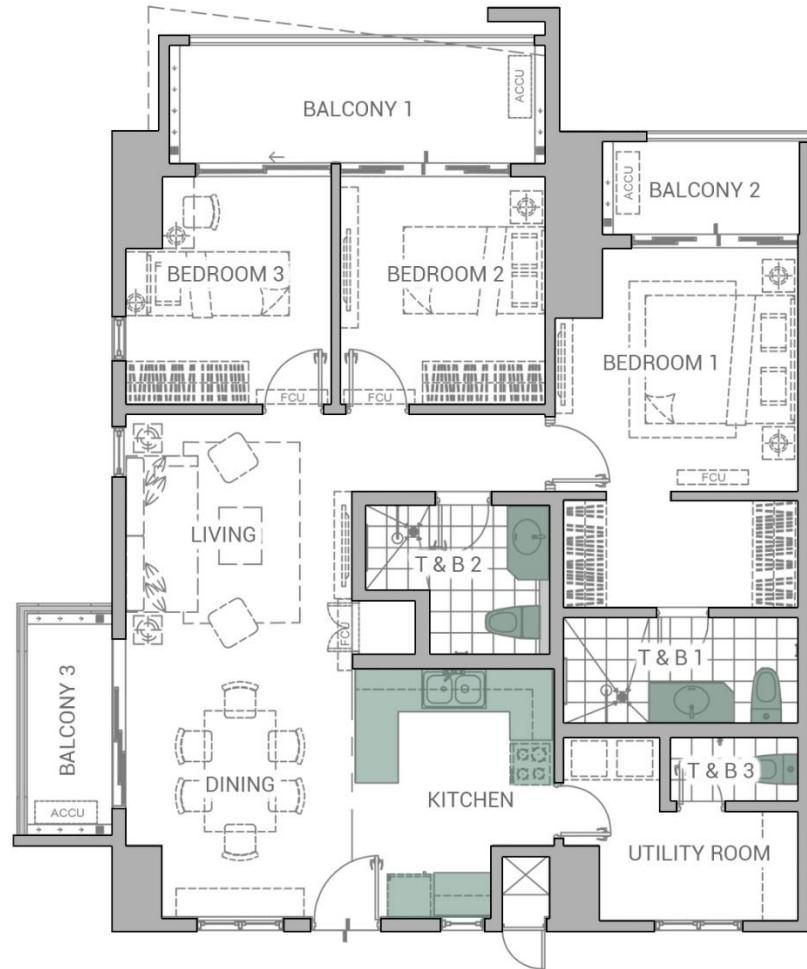
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Location	Inner Unit
Floor Level	14 th – PH Floor
Unit Area	92.50 sqm
Gross Area	107.50 sqm

3 – Bedroom Deluxe



Location	Inner Unit
Floor Level	14 th – PH Floor
Unit Area	102.00 sqm
Gross Area	121.00 sqm



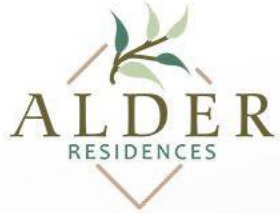
3-BEDROOM D END UNIT AREA ALLOCATION

LIVING & DINING	27.85 sq.m
KITCHEN	12.50
BEDROOM 1	18.30
BEDROOM 2	10.80
BEDROOM 3	10.80
UTILITY ROOM	7.40
TOILET & BATH 1	5.17
TOILET & BATH 2	6.88
TOILET & BATH 3	2.30
BALCONY 1	10.00
BALCONY 2	4.50
BALCONY 3	4.50

APPROX. GROSS FLOOR AREA: 121.00 sq.m

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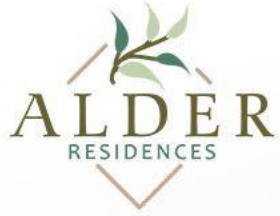
Floor plans reflected as visuals are not to scale. Actual configurations and features may vary per unit. Please check the unit specifications with your seller.



Turnover Finishes (Andea)

RESIDENTIAL UNITS	2-BEDROOM UNIT		3-BEDROOM UNIT			
	58.50 sq.m	61.00 sq.m	70.00 sq.m	85.50 sq.m	92.50 sq.m	102.00 sq.m
FLOOR FINISHES						
Living, Dining and Kitchen	Ceramic tiles with baseboard					
Bedrooms	Vinyl planks with baseboard					
Balcony	Ceramic tiles with pebble washout					
Toilet & Bath	Unglazed ceramic tiles					
WALL FINISHES						
Interior Walls	Painted finish					
Toilet & Bath	Ceramic tiles; Painted cement finish above wall tiles					
CEILING FINISHES						
Living, Dining and Kitchen	Painted plain cement finish					
Bedrooms	Painted plain cement finish					
Toilet & Bath	Painted ficemboard ceiling					
SPECIALTIES						
Kitchen	Granite finish kitchen countertop with cabinet system					
Toilet & Bath	Granite finish lavatory countertop		Granite finish lavatory countertop and mirror cabinet			
DOORS						
Entrance Door	Wooden panel door on metal jamb					
Bedroom Door	Wooden door on metal jamb					
Toilet Door	Wooden door with half louver on metal jamb					
Balcony Door	Aluminum sliding framed glass panel with insect screen					

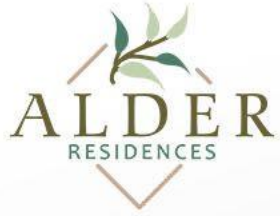




Turnover Finishes (Andea)

RESIDENTIAL UNITS	2-BEDROOM UNIT		3-BEDROOM UNIT			
	58.50 sq.m	61.00 sq.m	70.00 sq.m	85.50 sq.m	92.50 sq.m	102.00 sq.m
WINDOWS	Aluminum framed glass panel with insect screen (except awning windows)					
FINISHING HARDWARE						
Main Door Lockset	Mortise lever type keyed lockset					
Bedroom Lockset	Lever type keyed lockset					
Toilet Lockset	Lever type privacy lockset					
TOILET AND KITCHEN FIXTURES						
Water Closet	Top flush, one-piece type					
Lavatory	Semi-counter Top Basin	Undercounter Type Basin	Wall-hung Semi Pedestal Type and Undercounter Type Basin	Undercounter Type Basin		
Shower Head and Fittings	Exposed rain shower and mixer type					
Soap Holder	Niche at wall					
Kitchen Sink	Stainless steel, single bowl with one-side drainboard					Stainless steel, double bowl
Kitchen Faucet	Rotary lever type					
Toilet Exhaust	Ceiling-mounted exhaust fan					
Kitchen exhaust	Rangehood provision					
AIR CONDITIONING	Provision for Split type Air Conditioning Unit					



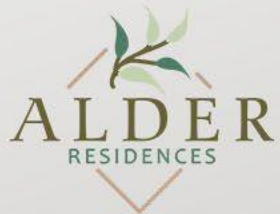


Turnover Finishes

RESIDENTIAL UNITS	2-BEDROOM UNIT		3-BEDROOM UNIT			
	58.50 sq.m	61.00 sq.m	70.00 sq.m	85.50 sq.m	92.50 sq.m	102.00 sq.m
COMMON AREA						
FLOOR FINISH						
Stairs	Straight to finish concrete					
Hallway/ Corridor	Ceramic tile with pebble washout					
Roof Deck	Homogenous tile with pebble washout					
Driveway/ Parking	Plain Cement Finish					
WALL FINISH						
Exterior Wall Finish	Combination of plain and textured paint on cement finish					
Hallway	Painted plain cement finish					
Stairwell	Painted plain cement finish					
CEILING FINISH						
Hallway	Painted plain cement finish with ficem / gypsum board cladding					
Stairwell	Painted plain cement finish					
Driveway/ Parking	Plain Cement Finish					



PRICING



Unit Mix and Pricing (Andea Building)

ANDEA BUILDING					
Unit Type	Unit Area	Balcony Area	Gross Area	Min. Price	Max. Price
2-Bedroom D (Inner)	58.50	8.50	67.00	7.42 Mn	8.31 Mn
2-Bedroom A (Inner)	61.00	10.50	71.50	7.89 Mn	8.60 Mn
3-Bedroom C (Inner)	70.00	14.50	84.50	8.74 Mn	9.67 Mn
3-Bedroom B (Inner)	85.50	12.50	98.00	10.13 Mn	10.91 Mn
3-Bedroom A (End)	92.50	15.00	107.50	11.18 Mn	11.92 Mn
3-Bedroom Deluxe (End)	102.00	19.00	121.00	12.58 Mn	13.48 Mn
Single Parking	12.00 - 13.00			840 K – 850 K	
Tandem Parking	26.00			1.45 Mn - 1.50 Mn	



30%

MINIMUM DOWNPAYMENT

Regular discount shall apply as indicated in memo PD-19-09-026.



SPECIAL PROMO

20%

**MINIMUM DOWNPAYMENT
FOR UNITS & PARKING**

5%

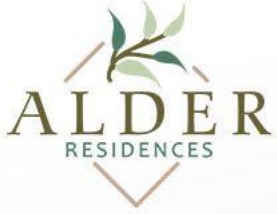
**ADDITIONAL DISCOUNT
FOR UNITS ONLY**

SEPT 10-24, 2020

SAMPLE COMPUTATION

Unit Area	58.5 sqm	70.0 sqm	102.0 sqm
Gross Area	67.0 sqm	84.5 sqm	121.0 sqm
List Price	7,421,000	8,736,000	12,578,000
Regular Discount	-	-	-
LP net of Regular Discount	7,421,000	8,736,000	12,578,000
Special Discount 5%	371,050	436,800	628,900
Total Contract Price	7,049,950	8,299,200	11,949,100
Reservation Fee	20,000	20,000	20,000
Down payment 20%	1,389,990	1,639,840	2,369,820
DP period (May 2024)	44 months		
Monthly DP	31,591	37,269	53,860
Monthly DP with CF	34,750	40,996	59,246
Balance 80%	5,639,960	6,639,360	9,559,280





**MAY
2024**

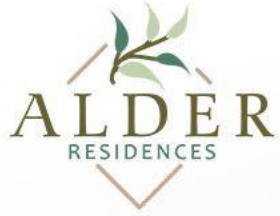
END OF DP PERIOD

**JUNE
2024**

**RFO DATE
FOR ALL UNITS &
PARKING SLOTS
OF ANDEA BUILDING**

Note: Due date for Bank Financing & balance upon turnover shall be on RFO date based on memo CC-20-07-008 dated July 14, 2020





IMPLEMENTING GUIDELINES

- Pricelist Effectivity & Sales Acceptance September 10, 2020
- All 3 BR Deluxe Units are required to purchase one parking slot





Alder Residences bears the DMCI Homes Quality Seal, which represents our commitment to deliver homes that are built to last. Your new home is subject to our proprietary quality management system, and comes with a 2-year limited warranty*.

**Property developers typically provide a one-year warranty. DMCI Homes' 2-year limited warranty covers most unit deliverables, except operable items subject to daily wear and tear.*

Terms and conditions apply.



LOCATION

AMENITIES

VIEWS

UNIT FEATURES



**THANK YOU
&
HAPPY SELLING!**

